

Staff Summary Report

Council Meeting Date: 09-11-2008

Agenda Item Number: 36

SUBJECT: Request to award three-year contracts with two, one-year renewal options to Sunbelt Rentals, A to Z Equipment Rental and Sales and Empire Machinery for rental of various types of tools and equipment to supplement the City's inventory.

DOCUMENT NAME: 20080911fst02 **PURCHASES (1004-01)**

SUPPORTING DOCS: Yes

COMMENTS: (RFP 09-021) Total cost for this contract shall not exceed \$150,000 during the initial contract period.

PREPARED BY: Tony Allen, Procurement Officer, 480-350-8548

REVIEWED BY: Michael Greene, CPM, Central Services Administrator, 480-350-8516
Mark Richwine, Parks & Recreation Manager, 480-350-5325
Sam Thompson, Deputy Parks & Recreation Manager, 480-350-5234
Glenn Kephart, Public Works Manager, 480-350-8205
John Osgood, Field Operations Manager, 480-350-8949
Denise Brewer, Street Maintenance Superintendent, 480-350-8409
Isaac Chavira, Traffic Operations Supervisor, 480-350-8349
Tom Lopez, Facility Services Director, 480-350-8687
Jay Taylor, Fleet Director, 480-350-8344
Tim Love, Fleet Analyst, 480-350-8088

**LEGAL REVIEW AS
TO CONTRACT FORM**

ONLY: N/A

FISCAL NOTE: Sufficient funds have been appropriated in various CIP and departmental accounts.

RECOMMENDATION: Award the contracts.

ADDITIONAL INFO: Request for Proposal 09-021 was issued to establish a contract to provide rental tools and equipment to supplement the City's inventory. Eleven responses were received. An evaluation committee comprised of Public Works, Parks and Recreation and Procurement staff reviewed the proposals. It is the recommendation of the committee to award contracts to Sunbelt Rentals, A to Z Equipment Rental and Sales and Empire Machinery, the overall high scorers.

Vendor's Proposal Offer

It is REQUIRED that Proposal Offeror COMPLETE, SIGN and SUBMIT the original of this form to the City Procurement Office with the proposal response offer. An unsigned "Vendor's Proposal Offer", late proposal response and/or a materially incomplete response will be considered non-responsive and rejected.

Proposal offeror is to type or legibly write in ink all information required below.

Proposal Offeror's Company Name	<u>A TO Z EQUIPMENT RENTALS + SALES</u>		
Company Mailing Address	<u>P.O. BOX 80406 PHOENIX AZ 85018</u>		
Company Street Address	<u>4050 E INDIAN SCHOOL RD</u>		
Proposal Offeror Contact	<u>MICHAEL SCHREINER</u>	Title	<u>RENTAL MANAGER</u>
Contact's Phone No.	<u>602-553-4820</u>	E-mail Address	<u>MSCHREINER@A-ZEQUIPMENT.COM</u>
Proposal Offeror's Company Tax Information:			
Arizona Transaction Privilege (Sales) Tax No.	<u>07-125764W</u>	or	
Arizona Use Tax No.	_____		
Federal I.D. No.	<u>86-0250394</u>		
City & State Where Sales Tax is Paid	<u>PHOENIX</u>	<u>AZ</u>	

THIS PROPOSAL IS OFFERED BY

Authorized Proposal Offeror (Type or Print in ink) MICHAEL SCHREINER

Proposal Offeror's Title (Type of Print in ink) RENTAL MANAGER

Date 7/23/2008

REQUIRED SIGNATURE OF AUTHORIZED PROPOSAL OFFEROR (Must Sign in Ink)

By signing this Proposal Offer, Offeror acknowledges acceptance of all terms and conditions contained herein and that prices offered were independently developed without consultation with any other offeror or potential offeror. Failure to sign and return this form with proposal offer will result in a non-responsive proposal.

Michael Schreiner
Signature of Authorized Proposal Offeror

7/23/2008
Date

Bid Questionnaire

1. Local sales office address location:

4050 E INDIAN SCHOOL ROAD GILBERT AZ 85018

1313 E BASELINE ROAD GILBERT AZ 85233

Contact MICHAEL SCHREINER Phone (602) 553-4800 E-mail MICHAEL@A-2EQUIPMENT.COM

2. Are there any delivery charges associated with rentals?

Yes No

Explain:

ONLY IF WE DELIVER TO YOUR SITE. IF EQUIPMENT IS PICKED UP FROM ONE OF OUR LOCATIONS, THERE IS NO DELIVERY CHARGE.

3. Do you agree to the Terms and Conditions of this RFP?

Yes No

4. Have you included a comprehensive list of equipment and rental pricing available and indicate the discounts available to the City of Tempe?

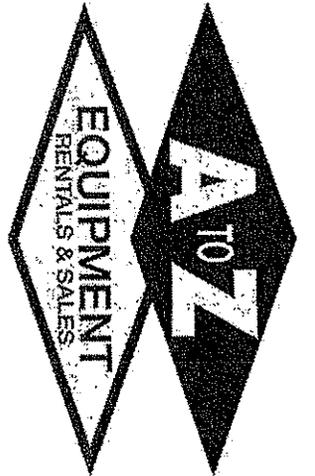
Yes No

5. Have you included price breakdowns for hourly, daily, weekly and monthly rentals?

Yes No

6. References – governmental or large corporation preferred.

Company	Name	Phone
<u>CITY OF LITCHFIELD PARK</u>	<u>BRIAN GOODMAN</u>	<u>623-764-1472</u>
<u>PARADISE VALLEY SCHOOL DIST.</u>	<u>BARY ROLLER</u>	<u>602-444-2066</u>
<u>APS</u>	<u>JESSE SPANGLER</u>	<u>602-371-6684</u>
<u>AAA LANDSCAPE</u>	<u>AVIL CLARK</u>	<u>602-628-0410</u>



**A TO Z EQUIPMENT RENTALS AND SALES
CITY OF TEMPE RENTAL EQUIPMENT BID**

RFP 09-021
7/23/2008

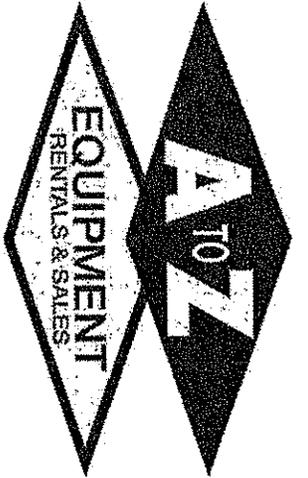
CONTACT INFORMATION:

**MICHAEL SCHREINER
RENTAL MANAGER
(602)553-4820**

MSCHREINER@A-ZEQUIPMENT.COM

GROUP	EQUIPMENT DESCRIPTION	BRAND/MODEL	STANDARD RENTAL RATES			DISCOUNTED BID RENTAL RATES		
			DAILY	WEEKLY	MONTHLY	DAILY	WEEKLY	MONTHLY
02052	AIR COMPRESSOR TOWABLE 185CFM	AIRMAN PDS185S	\$100.00	\$400.00	\$1,200.00	\$80.00	\$320.00	\$960.00
03010	AIR HAMMER 35#	AMERICAN PNEUMATIC 117PVG	\$35.00	\$120.00	\$350.00	\$28.00	\$96.00	\$280.00
03012	AIR HAMMER 60#	ALTAS COPCO TEXZTPS	\$38.00	\$130.00	\$380.00	\$30.40	\$104.00	\$304.00
03014	AIR HAMMER 90#	AMERICAN PNEUMATIC 160PVG	\$38.00	\$130.00	\$380.00	\$30.40	\$104.00	\$304.00
03053	AIR CHIPPING HAMMER	AMERICAN PNEUMATIC 190PVG	\$40.00	\$140.00	\$400.00	\$32.00	\$112.00	\$320.00
18020	MANHOLE BLOWER	AMERICAN PNEUMATIC 654653	\$40.00	\$120.00	\$400.00	\$32.00	\$96.00	\$320.00
18025	DEHUMIDIFIER 3QT/HR	ALLEGRO 9505	\$40.00	\$120.00	\$240.00	\$32.00	\$96.00	\$192.00
18026	DEHUMIDIFIER 5QT/HR	DREAZ 110/1200	\$40.00	\$160.00	\$400.00	\$32.00	\$128.00	\$320.00
25008	CONCRETE SAW WALK BEHIND 14"	DREAZ 2400	\$70.00	\$280.00	\$600.00	\$56.00	\$224.00	\$480.00
25009	CONCRETE SAW WALK BEHIND 18"	TARGET MC18-13H	\$90.00	\$360.00	\$720.00	\$72.00	\$288.00	\$576.00
25808	CONCRETE SAW WALK BEHIND 14" W/DIA BLADE	NORTON/ROOCT PC-C2002	\$105.00	\$420.00	\$1,000.00	\$84.00	\$336.00	\$800.00
25809	CONCRETE SAW WALK BEHIND 18" W/DIA BLADE	TARGET PAC IV	\$105.00	\$420.00	\$1,000.00	\$84.00	\$336.00	\$800.00
29069	LIGHT TOWER 4X1000W	SAME AS SAW/TARGET BLADES	\$115.00	\$400.00	\$800.00	\$92.00	\$320.00	\$640.00
32003	ELECTRIC BREAKER 60#	SAME AS SAW/TARGET BLADES	\$150.00	\$480.00	\$960.00	\$120.00	\$384.00	\$768.00
32011	ELECTRIC BREAKER 35#	ALLMAND NL PRO	\$100.00	\$360.00	\$900.00	\$80.00	\$288.00	\$720.00
32055	ELECTRIC DEMO HAMMER 20#	BOSCH 11304	\$70.00	\$280.00	\$560.00	\$56.00	\$224.00	\$448.00
		BOSCH 11335	\$58.00	\$230.00	\$460.00	\$46.40	\$184.00	\$368.00
		BOSCH 11316	\$45.00	\$180.00	\$360.00	\$36.00	\$144.00	\$288.00

DISCOUNTED BID RENTAL RATES REFLECT A 20% DISCOUNT FROM OUR STANDARD RENTAL RATES.
DISCOUNTED RENTAL RATES FOR ALL OTHER NON-LISTED (BID) EQUIPMENT
WOULD REFLECT A 10% FROM OUR STANDARD RENTAL RATES.
A TO Z EQUIPMENT RENTALS & SALES DOES NOT CHARGE ANY DAMAGE WAIVER FEES.



**A TO Z EQUIPMENT RENTALS AND SALES
CITY OF TEMPE RENTAL EQUIPMENT BID**

RFP 09-021
7/23/2008

CONTACT INFORMATION:

MICHAEL SCHREINER

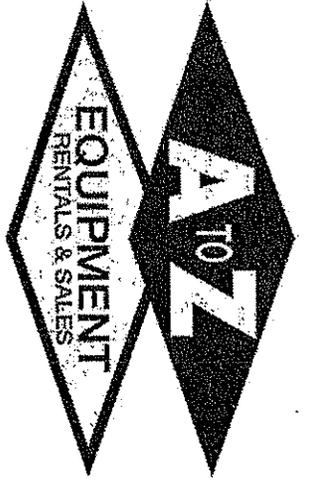
RENTAL MANAGER

(602)553-4820

MSCHREINER@A-ZEQUIPMENT.COM

GROUP	EQUIPMENT DESCRIPTION	BRAND/MODEL	STANDARD RENTAL RATES			DISCOUNTED BID RENTAL RATES		
			DAILY	WEEKLY	MONTHLY	DAILY	WEEKLY	MONTHLY
61066	PERSONNEL LIFT 29'	GENIE AWP-30S	\$85.00	\$340.00	\$1,000.00	\$68.00	\$272.00	\$800.00
61070	PERSONNEL LIFT MAST 12'	UPRIGHT TM12	\$90.00	\$360.00	\$900.00	\$72.00	\$288.00	\$720.00
61075	SCISSOR LIFT SMOOTH 19'	UPRIGHT 1930X/MX19	\$110.00	\$440.00	\$1,100.00	\$88.00	\$352.00	\$880.00
61080	SCISSOR LIFT SMOOTH 26'	UPRIGHT X26	\$135.00	\$540.00	\$1,350.00	\$108.00	\$432.00	\$1,080.00
61085	SCISSOR LIFT SMOOTH 32'	UPRIGHT X32N	\$160.00	\$640.00	\$1,600.00	\$128.00	\$512.00	\$1,280.00
61100	MAN LIFT 38' KNUCKLE	UPRIGHT TL38	\$240.00	\$960.00	\$2,880.00	\$192.00	\$768.00	\$2,304.00
61105	MAN LIFT 32' STRAIGHT	BLJAX 3632T	\$240.00	\$960.00	\$2,880.00	\$192.00	\$768.00	\$2,304.00
61150	FORKLIFT WAREHOUSE 4000#	HYSTER H50FT	\$160.00	\$600.00	\$1,500.00	\$128.00	\$400.00	\$1,200.00
85053	CONCRETE SAW HANDHELD 14"	STHL TS406/TS700	\$70.00	\$210.00	\$420.00	\$56.00	\$168.00	\$336.00
85853	CONCRETE SAW HANDHELD 14" W/DIA BLADE	SAME AS SA W W/TARGET BLADES	\$120.00	\$260.00	\$520.00	\$96.00	\$208.00	\$416.00
87842	MULTIPURPOSE SCARFOLDING 6'	BLJAX 30"X6'	\$35.00	\$90.00	\$180.00	\$28.00	\$72.00	\$144.00
87846	MULTIPURPOSE SCARFOLDING 12'	BLJAX 30"X6'	\$45.00	\$125.00	\$250.00	\$36.00	\$100.00	\$200.00
87847	MULTIPURPOSE SCARFOLDING 18'	BLJAX 30"X6'	\$55.00	\$150.00	\$300.00	\$44.00	\$120.00	\$240.00
87860	STEEL SCARFOLDING 5'	BLJAX 60"X5'	\$45.00	\$90.00	\$180.00	\$36.00	\$72.00	\$144.00
87862	STEEL SCARFOLDING 10'	BLJAX 60"X5'	\$55.00	\$110.00	\$220.00	\$44.00	\$88.00	\$176.00
87864	STEEL SCARFOLDING 15'	BLJAX 60"X5'	\$70.00	\$140.00	\$280.00	\$56.00	\$112.00	\$224.00
87866	STEEL SCARFOLDING 20'	BLJAX 60"X5'	\$95.00	\$190.00	\$380.00	\$76.00	\$152.00	\$304.00
87868	STEEL SCARFOLDING 25'	BLJAX 60"X5'	\$105.00	\$210.00	\$420.00	\$84.00	\$168.00	\$336.00
87870	STEEL SCARFOLDING 30'	BLJAX 60"X5'	\$120.00	\$240.00	\$480.00	\$96.00	\$192.00	\$384.00

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A TO Z EQUIPMENT RENTALS AND SALES
CITY OF TEMPE RENTAL EQUIPMENT BID

RFP 09-021
 7/23/2008

CONTACT INFORMATION:

MICHAEL SCHREINER
RENTAL MANAGER
 (602)553-4820

MSCHREINER@A-ZEQUIPMENT.COM

GROUP	EQUIPMENT DESCRIPTION	BRAND/MODEL	STANDARD RENTAL RATES			DISCOUNTED BID RENTAL RATES		
			DAILY	WEEKLY	MONTHLY	DAILY	WEEKLY	MONTHLY
92075	SKID STEER 72"	NEW HOLLAND LS180/LS185	\$250.00	\$1,000.00	\$2,500.00	\$200.00	\$800.00	\$2,000.00
		THOMAS 225/250	\$250.00	\$1,000.00	\$2,500.00	\$200.00	\$800.00	\$2,000.00
92100	SKID STEER 60"	NEW HOLLAND LS140/LS160/LS170	\$200.00	\$800.00	\$2,000.00	\$160.00	\$640.00	\$1,600.00
		THOMAS 137/153	\$200.00	\$800.00	\$2,000.00	\$160.00	\$640.00	\$1,600.00
92125	SKID STEER 36"	THOMAS 85	\$165.00	\$720.00	\$1,500.00	\$132.00	\$576.00	\$1,200.00
		NEW HOLLAND LS125	\$165.00	\$720.00	\$1,500.00	\$132.00	\$576.00	\$1,200.00
92130	STAND ON MINISKID	BOXER 526DX	\$140.00	\$600.00	\$1,400.00	\$112.00	\$480.00	\$1,120.00
94096	WATER TRAILER 500 GALLON W/PUMP & HOSE	WYLIE EXP-500-S	\$100.00	\$400.00	\$1,200.00	\$80.00	\$320.00	\$960.00
96210	EXCAVATOR MINI 38"	NEW HOLLAND E15/E18	\$190.00	\$750.00	\$2,000.00	\$152.00	\$600.00	\$1,600.00
96220	EXCAVATOR MEDIUM 60"	NEW HOLLAND E30	\$250.00	\$1,000.00	\$3,000.00	\$200.00	\$800.00	\$2,400.00
96415	BACKHOE 2WD	ALLMAND TLB535	\$190.00	\$750.00	\$1,900.00	\$152.00	\$600.00	\$1,520.00
96416	BACKHOE 4WD	ALLMAND TLB6235	\$250.00	\$1,000.00	\$2,500.00	\$200.00	\$800.00	\$2,000.00
		JOHN DEERE 1107LLB	\$250.00	\$1,000.00	\$2,500.00	\$200.00	\$800.00	\$2,000.00
96418	BACKHOE 4WD LARGE	NEW HOLLAND LB75/B95	\$300.00	\$1,200.00	\$3,600.00	\$240.00	\$960.00	\$2,880.00
96435	SKIP LOADER	NEW HOLLAND U80	\$250.00	\$1,000.00	\$3,000.00	\$200.00	\$800.00	\$2,400.00

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DISCOUNTED RENTAL RATES FOR ALL OTHER NON-LISTED (BID) EQUIPMENT

WOULD REFLECT A 10% FROM OUR STANDARD RENTAL RATES.

A TO Z EQUIPMENT RENTALS & SALES DOES NOT CHARGE ANY DAMAGE WAIVER FEES.

Proposal
For

City of Tempe

FOR

Equipment Rental

Request for Proposal 09-021

Thursday, July 24, 2008

Submitted By: **EMPIRE MACHINERY**
Tom Ellering
1725 S. Country Club Dr.
Mesa, AZ 85210-6099



Vendor's Proposal Offer

It is REQUIRED that Proposal Offeror COMPLETE, SIGN and SUBMIT the original of this form to the City Procurement Office with the proposal response offer. An unsigned "Vendor's Proposal Offer", late proposal response and/or a materially incomplete response will be considered non-responsive and rejected.

Proposal offeror is to type or legibly write in ink all information required below.

Proposal Offeror's Company Name	<u>EMPIRE MACHINERY</u>
Company Mailing Address	<u>P.O. BOX 2985 PHOENIX, AZ 85062-2985</u>
Company Street Address	<u>1725 S COUNTRY CLUB DR. MESA, AZ 85210</u>
Proposal Offeror Contact	<u>TOM ELLERING</u> Title <u>RENTAL ACCOUNT MANAGER</u>
Contact's Phone No.	<u>602-622-4518</u> E-mail Address <u>telling@empire-cat.com</u>
<u>Proposal Offeror's Company Tax Information:</u>	
Arizona Transaction Privilege (Sales) Tax No.	<u>07-556587-G</u> or
Arizona Use Tax No.	_____
Federal I.D. No.	<u>86-0894087</u>
City & State Where Sales Tax is Paid	<u>MESA</u> , <u>AZ</u>

THIS PROPOSAL IS OFFERED BY

Authorized Proposal Offeror (Type or Print in ink) TOM ELLERING

Proposal Offeror's Title (Type of Print in ink) RENTAL ACCOUNT MANAGER

Date 7/24/08

REQUIRED SIGNATURE OF AUTHORIZED PROPOSAL OFFEROR (Must Sign in Ink)

By signing this Proposal Offer, Offeror acknowledges acceptance of all terms and conditions contained herein and that prices offered were independently developed without consultation with any other offeror or potential offeror. Failure to sign and return this form with proposal offer will result in a non-responsive proposal.



Signature of Authorized Proposal Offeror

JULY 24, 2008
Date

Form 201-B (RFP)
(H/RFP 3-2002)



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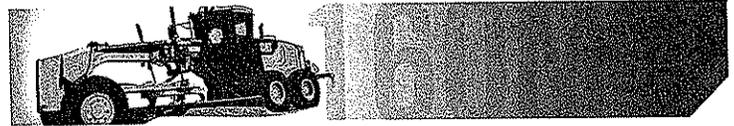


2008 RENTAL RATES



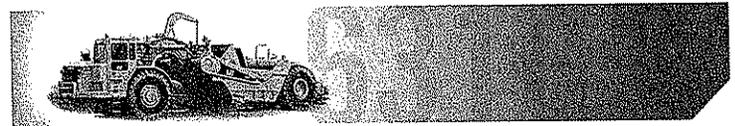
WHEEL LOADERS

		Daily	Weekly	4 Week
906	1.0 Yard G.P. Bucket	\$ 280	\$ 830	\$ 2,490
908	1.3 Yard G.P. Bucket	\$ 300	\$ 880	\$ 2,640
924GZ/HZ	2.2 Yard G.P. Bucket	\$ 435	\$ 1,310	\$ 3,890
924GZ/HZ CU	2.2 Yard G.P. Bucket w/forks	\$ 480	\$ 1,420	\$ 4,220
928GZ/HZ	2.5 Yard G.P. Bucket	\$ 520	\$ 1,550	\$ 4,650
928GZ/HZ CU	2.5 Yard G.P. Bucket w/forks	\$ 540	\$ 1,610	\$ 4,810
930G	2.9 Yard G.P. Bucket	\$ 540	\$ 1,610	\$ 4,810
930G CU	2.9 Yard G.P. Bucket w/forks	\$ 560	\$ 1,680	\$ 5,030
938G/H	3.5 Yard G.P. Bucket	\$ 670	\$ 1,990	\$ 5,960
938G/H CU	3.5 Yard G.P. Bucket w/forks	\$ 720	\$ 2,140	\$ 6,380
950H	4.25 Yard G.P. Bucket	\$ 780	\$ 2,340	\$ 7,020
950H CU	4.25 Yard G.P. Bucket w/forks	\$ 820	\$ 2,460	\$ 7,380
966H	5.25 Yard G.P. Bucket	\$ 1,050	\$ 3,100	\$ 9,290
966H CU	5.25 Yard G.P. Bucket w/forks	\$ 1,090	\$ 3,260	\$ 9,780
980G/H	7.5 Yard G.P. Bucket	\$ 1,410	\$ 4,220	\$ 12,640
988G/H	10 Yard Rock Bucket	\$ 2,200	\$ 6,630	\$ 19,870



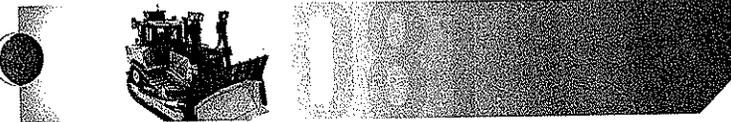
MOTOR GRADERS

		Daily	Weekly	4 Week
Leeboy 685B	10' Blade, Scarifier	\$ 540	\$ 1,600	\$ 4,800
120M	12' Blade, Scarifier	\$ 660	\$ 1,970	\$ 6,300
140H/M	14' Blade, Ripper	\$ 880	\$ 2,620	\$ 7,850
140M AWD	14' Blade, Ripper	\$ 980	\$ 2,930	\$ 8,790
143H	14' Blade, Ripper	\$ 940	\$ 2,820	\$ 8,450
160H/M	14' Blade, Ripper	\$ 1,010	\$ 3,030	\$ 9,080
14M	16' Blade, Ripper	\$ 1,290	\$ 3,840	\$ 11,520
16M	16' Blade, Ripper	\$ 1,920	\$ 5,750	\$ 17,240
	With Accuslope add	\$ 250	\$ 700	\$ 2,100
	AccuGrade 3d Automatics available	\$ CALL	\$ CALL	\$ CALL



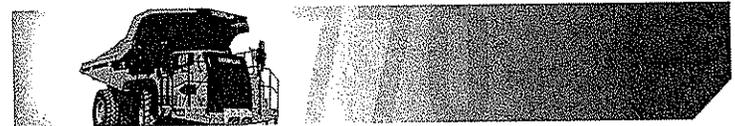
SCRAPERS

		Daily	Weekly	4 Week
613C	11 Yard Elevating	\$ 870	\$ 2,590	\$ 7,830
621G	20 Yard Auger	\$ 1,840	\$ 5,510	\$ 16,940
623G	23 Yard Elevating	\$ 1,840	\$ 5,510	\$ 16,940
627G	20 Yard Push-Pull/Auger	\$ 2,250	\$ 6,740	\$ 20,710
631G	31 Yard Conventional	\$ 2,340	\$ 7,020	\$ 21,560
637G	31 Push-Pull	\$ 2,490	\$ 7,460	\$ 22,380
MT 865	34 Pan Scrapers	\$ 2,170	\$ 6,500	\$ 21,500



TRACK-TYPE TRACTORS

		Daily	Weekly	4 Week
D3K/G	P.A.T. (6 way) Dozer/Ripper	\$ 360	\$ 1,060	\$ 3,160
D4K/G	P.A.T. (6 way) Dozer/Ripper	\$ 410	\$ 1,190	\$ 3,540
D5K/G	P.A.T. (6 way) Dozer/Ripper	\$ 460	\$ 1,350	\$ 4,050
D5N	P.A.T. (6 way) Dozer/Ripper	\$ 580	\$ 1,740	\$ 5,220
D6K	P.A.T. (6 way) Dozer/Ripper	\$ 595	\$ 1,790	\$ 5,360
D6N	P.A.T. (6 way) Dozer/Ripper	\$ 770	\$ 2,310	\$ 6,910
D6T	SU Dozer/Ripper	\$ 1,070	\$ 3,190	\$ 9,550
D6T	P.A.T. (6 way) Dozer/Ripper	\$ 1,090	\$ 3,265	\$ 9,790
D7R	SU Dozer/Ripper	\$ 1,430	\$ 4,270	\$ 12,810
D8T	SU Dozer/Ripper	\$ 2,210	\$ 6,590	\$ 19,750
D9T	SU Dozer/Ripper	\$ 2,540	\$ 7,590	\$ 22,760
D10T	SU Dozer/Ripper	\$ 3,080	\$ 9,230	\$ 27,990
D11R	SU Dozer/Ripper	\$ 5,700	\$ 17,000	\$ 51,000



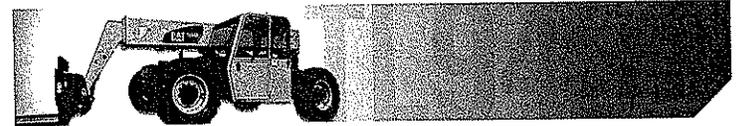
HAUL TRUCKS

		Daily	Weekly	4 Week
735	35 Ton Articulated Truck	\$ 1,600	\$ 4,780	\$ 14,340
769/770	40 Ton Truck	\$ 1,665	\$ 5,000	\$ 14,990



TRACK-TYPE LOADERS

		Daily	Weekly	4 Week
953C	2.0 Yard M.P. Bucket	\$ 1,120	\$ 3,350	\$ 10,040
963C	2.5 Yard M.P. Bucket	\$ 1,420	\$ 4,250	\$ 12,730



TELESCOPIC MATERIAL HANDLERS

		Daily	Weekly	4 Week
TL642	6,600 lbs., 42' Max. lift height	\$ 300	\$ 890	\$ 2,660
TL943	9,000 lbs., 43' Max. lift height	\$ 340	\$ 1,020	\$ 3,050
TL1055	10,000 lbs., 55' Max. lift height	\$ 390	\$ 1,170	\$ 3,490
TL1255	12,000 lbs., 55' Max. lift height	\$ 450	\$ 1,340	\$ 4,010



COMPACTORS

	Daily	Weekly	4 Week
Tamping Foot			
815F/G 44,200 lbs., 12' Dozer	\$ 1,065	\$3,200	\$9,590
Vibratory, Pad Foot			
⊙CP323C 11,120 lbs., 50" Drum	\$ 410	\$ 1,230	\$ 3,670
⊙CP433E 15,225 lbs., 66" Drum	\$ 590	\$ 1,740	\$ 5,190
⊙CP56/CP563 25,850 lbs., 84" Drum	\$ 670	\$ 1,990	\$ 5,950
⊙CP76/CP663 37,710 lbs., 84" Drum	\$ 730	\$ 2,160	\$ 6,450
Vibratory Smooth			
⊙CS433E 14,675 lbs., 66" Drum	\$ 470	\$ 1,400	\$ 4,180
⊙CS54/CS563 24,500 lbs., 84" Drum	\$ 570	\$ 1,690	\$ 5,060
⊙CS76/CS683 37,500 lbs., 84" Drum	\$ 720	\$ 2,140	\$ 6,400



WATER WAGONS

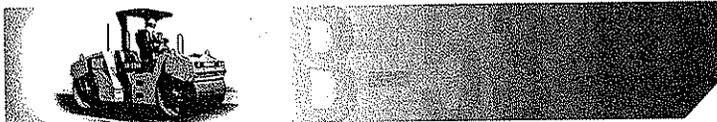
	Daily	Weekly	4 Week
⊙613C Water Wagon 5,000 Gal.	\$ 930	\$ 2,790	\$ 8,360
621G Water Wagon 8,000 Gal.	\$ 1,620	\$ 4,850	\$ 14,500
740 Water Wagon 11,000 Gal.	\$ 2,060	\$ 6,170	\$ 18,500



BACKHOE LOADERS

	Daily	Weekly	4 Week
⊙416E 4X4, E-Stick (w/John Deere controls)	\$ 260	\$ 760	\$ 2,250
⊙420D/E 4X4, E-Stick	\$ 300	\$ 890	\$ 2,650
⊙430D/E 4X4, E-Stick	\$ 330	\$ 970	\$ 2,910
⊙446D 4X4, E-Stick	\$ 460	\$ 1,380	\$ 4,130
⊙450E 4X4, E-Stick	\$ 460	\$ 1,380	\$ 4,130
With IT add	\$ 40	\$ 100	\$ 300
With CAB add	\$ 40	\$ 100	\$ 300
With Thumb add	\$ 60	\$ 170	\$ 500

Options: A broad selection of interchangeable buckets and work tools available. See attachment section.



ASPHALT ROLLERS

	Daily	Weekly	4 Week
⊙CAT CB24E/CB224	\$ 165	\$ 490	\$ 1,450
⊙CAT CB34E/CB334 4.0 Ton, 51" Drum	\$ 185	\$ 595	\$ 1,750
⊙CB335E 4.0 Ton, 51" Combi	\$ 195	\$ 635	\$ 1,890
⊙CB434E 7.0 Ton, 56" Drum	\$ 410	\$ 1,230	\$ 3,670
⊙CB534D 10.0 Ton, 67" Drum	\$ 540	\$ 1,600	\$ 4,780
⊙CB564D 13.5 Ton, 84" Drum	\$ 660	\$ 1,950	\$ 5,830
⊙CB634D 13.5 Ton, 84" Drum	\$ 660	\$ 1,950	\$ 5,830

Pneumatic Rollers

PS150C 14 Ton, 9 Wheel	\$ 280	\$ 820	\$ 2,440
PS360C 27 Ton, 7 Wheel	\$ 510	\$ 1,520	\$ 4,540



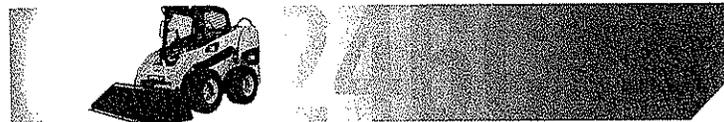
SKIP LOADERS

	Daily	Weekly	4 Week
⊙414E IL	\$ 250	\$ 750	\$ 2,250



WATER EQUIPMENT

	Daily	Weekly	4 Week
⊙Water Truck 2,000 Gal.	\$ 310	\$ 910	\$ 2,730
⊙Water Truck 4,000 Gal.	\$ 560	\$ 1,670	\$ 5,000
⊙Water Truck 5,000 Gal.	\$ 810	\$ 2,420	\$ 7,250
Water Tower 12,000 Gal.	\$ 170	\$ 510	\$ 1,520
Water Pump 4,000 G.P.M.	\$ 260	\$ 770	\$ 2,310



SKID STEER LOADERS

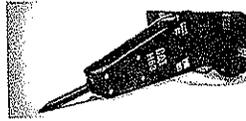
	Daily	Weekly	4 Week
⊙226B 2 58 hp, 6'5"H, 5'2"W, 5,830 lbs.	\$ 240	\$ 720	\$ 2,160
⊙246C 80 hp, 6'10"H, 5'8"W, 7,200 lbs.	\$ 250	\$ 750	\$ 2,250
⊙248C XPS 80 hp, 6'10"H, 5'8"W, 7,500 lbs.	\$ 280	\$ 840	\$ 2,500
⊙262C 80 hp, 6'8"H, 5'8"W, 7,806 lbs.	\$ 290	\$ 860	\$ 2,580

Options: A broad selection of interchangeable buckets and work tools available. See attachment section.



SSL ATTACHMENTS

	Daily	Weekly	4 Week
Auger Drive A19B	\$ 140	\$ 400	\$ 1,190
Auger Bits	\$ 40	\$ 100	\$ 290
Broom BA18	\$ 70	\$ 200	\$ 590
Broom BP18	\$ 70	\$ 200	\$ 590
Broom BP15	\$ 80	\$ 240	\$ 720
Broom wear	\$ 100 per inch		
Forks or Bucket	\$ 50	\$ 140	\$ 420
Hydraulic Hammer, 600 lbs. H63	\$ 210	\$ 610	\$ 1,820
Planer PC204	\$ 300	\$ 900	\$ 2,700
Planer PC206	\$ 390	\$ 1,170	\$ 3,490
Trencher T9	\$ 120	\$ 360	\$ 1,060



HYDRAULIC HAMMERS

	Daily	Weekly	4 Week
H65 600 lbs. for Skid Steer	\$ 220	\$ 640	\$ 1,910
H90C 1,000 lbs. fits 416-426, 307	\$ 300	\$ 880	\$ 2,620
H100 1,500 lbs. fits 446, 312	\$ 460	\$ 1,360	\$ 4,080
H115 2,500 lbs. fits 314, 315	\$ 540	\$ 1,620	\$ 4,860
H130 3,500 lbs. fits 320, 325	\$ 900	\$ 2,680	\$ 8,030
H140 5,000 lbs. fits 325, 330	\$ 1,090	\$ 3,270	\$ 9,810
H160 7,500 lbs. fits 330, 345	\$ 1,440	\$ 4,320	\$ 12,940
H180 11,000 lbs. fits 345, 365	\$ 1,830	\$ 5,490	\$ 16,450



HYDRAULIC EXCAVATORS

	Daily	Weekly	4 Week
301.8C 3,700 lbs., 7' 6" dig depth	\$ 170	\$ 500	\$ 1,490
302.5C 6,020 lbs., 8' 8" dig depth	\$ 190	\$ 570	\$ 1,700
303C CR 7,573 lbs., 10' 6" dig depth	\$ 220	\$ 640	\$ 1,900
303.5C 8,356 lbs., 11' 4" dig depth	\$ 220	\$ 640	\$ 1,900
304C CR 10,582 lbs., 12' 1" dig depth	\$ 250	\$ 720	\$ 2,150
305C CR 14,640 lbs., 12' 9" dig depth	\$ 250	\$ 750	\$ 2,230
307C 15,900 lbs., 15' 3" dig depth	\$ 320	\$ 960	\$ 2,880
308C CR 17,730 lbs., 15' 5" dig depth	\$ 350	\$ 1,040	\$ 3,100
312C L 28,790 lbs., 18' 2" dig depth	\$ 520	\$ 1,550	\$ 4,650
314C LCR 32,590 lbs., 19' 6" dig depth	\$ 570	\$ 1,690	\$ 5,050
315C L 37,260 lbs., 19' 9" dig depth	\$ 570	\$ 1,690	\$ 5,050
320D LLR 50,265 lbs., 21' 9" dig depth	\$ 720	\$ 2,160	\$ 6,480
324D L 54,660 lbs., 22' 6" dig depth	\$ 800	\$ 2,400	\$ 7,200
325D L 64,460 lbs., 23' 11" dig depth	\$ 900	\$ 2,680	\$ 8,030
330D L 79,700 lbs., 26' 10" dig depth	\$ 1,080	\$ 3,240	\$ 9,720
345C L 99,150 lbs., 26' 9" dig depth	\$ 1,500	\$ 4,490	\$ 13,450
365C L 155,177 lbs., 29' 2" dig depth	\$ 2,240	\$ 6,700	\$ 20,080
385B L 186,510 lbs., 37' 10" dig depth	\$ 3,090	\$ 9,250	\$ 27,750
M318C 41,560 lbs., 19' 2" dig depth	\$ 730	\$ 2,160	\$ 6,450
M322C 48,940 lbs., 19' 3" dig depth	\$ 810	\$ 2,430	\$ 7,270

Weight and digging depth may vary depending on configuration.
Excavators include one standard bucket.



COMPACTION WHEELS

	Daily	Weekly	4 Week
18" fits 416-446, 307, 312, 315	\$ 130	\$ 380	\$ 1,120
24" fits 416-446, 307, 312, 315	\$ 180	\$ 520	\$ 1,550
24" fits 320, 325, 330, 345	\$ 190	\$ 570	\$ 1,710
30" fits 320, 325, 330, 345	\$ 240	\$ 710	\$ 2,110
36" fits 325, 330, 345	\$ 280	\$ 830	\$ 2,490



BUCKETS

	Daily	Weekly	4 Week
301.5, 302.5, 304.5, 303-305C CR			
-1/8 Yd Coupler	\$ 40	\$ 100	\$ 290
416, 420, 426, 430, 436, 307			
-Standard 1/4 Yd Coupler	\$ 40	\$ 100	\$ 290
-Rock Ripping	\$ 180	\$ 520	\$ 1,550
446 (1/2 Yard Pin Lock)			
-Standard 1/2 Yd Coupler	\$ 50	\$ 140	\$ 420
-Ditch Cleaning	\$ 70	\$ 190	\$ 570
-Rock Ripping	\$ 250	\$ 740	\$ 2,220
312-320			
-Standard 1/2 Yd Coupler	\$ 100	\$ 280	\$ 840
-Rock Ripping	\$ 290	\$ 870	\$ 2,590
-Thumb Bucket	\$ 175	\$ 500	\$ 1,500
325			
-Standard	\$ 130	\$ 380	\$ 1,120
-Rock Ripping	\$ 380	\$ 1,130	\$ 3,370
-Thumb Bucket	\$ 200	\$ 600	\$ 1,800
330			
-Standard	\$ 150	\$ 430	\$ 1,270
-Rock Ripping	\$ 470	\$ 1,400	\$ 4,200
-Thumb Bucket	\$ 250	\$ 750	\$ 2,200
345			
-Standard	\$ 190	\$ 560	\$ 1,660
-Rock Ripping	\$ 550	\$ 1,640	\$ 4,920
365			
-Standard	\$ 190	\$ 560	\$ 1,660
-Rock Ripping	\$ 580	\$ 1,730	\$ 5,190
385			
-Standard	\$ 210	\$ 610	\$ 1,820
-Rock Ripping	\$ 640	\$ 1,910	\$ 5,710



LIGHT TOWERS

• Light Towers

Daily	Weekly	4 Week
\$ 100	\$ 300	\$ 890



ROAD BROOMS

Rosco RB48 Road Broom
Broom wear

Daily	Weekly	4 Week
\$ 220	\$ 660	\$ 1,980
\$ 100 per inch		



TECHNOLOGY PRODUCTS

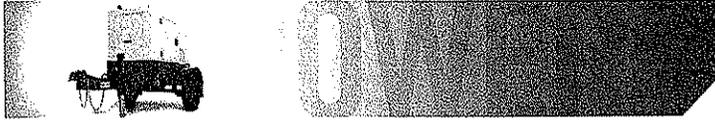
- CrossSlope
- Laser
- GPS
- ATS

Available on most Excavators, Track-Type Tractors, Motor Graders, Scrapers and Backhoe Loaders.

Call for Pricing:
(480) 633-4325

EMPIRE POWER SYSTEMS

RENTAL EQUIPMENT



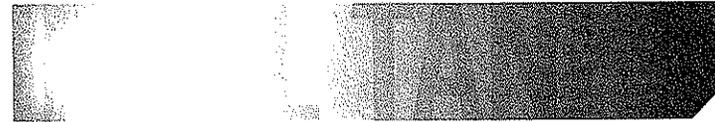
GENERATORS	Daily	Weekly	4 Week
20 kW	\$ 98	\$ 294	\$ 882
30 kW	\$ 144	\$ 432	\$ 1,296
45 kW	\$ 200	\$ 600	\$ 1,800
60 kW	\$ 210	\$ 630	\$ 1,890
80 kW	\$ 235	\$ 705	\$ 2,115
100 kW	\$ 255	\$ 765	\$ 2,295
230 kW	\$ 335	\$ 1,005	\$ 3,015
300 kW	\$ 485	\$ 1,455	\$ 4,365
400 kW	\$ 595	\$ 1,785	\$ 5,355

For larger units: please call 602-333-5604



AIR COMPRESSORS	Daily	Weekly	4 Week
185 cfm	\$ 110	\$ 330	\$ 990
375 cfm	\$ 221	\$ 663	\$ 1,989

For larger or high pressure units: please call call 602-333-5604



FUEL TANKS	Daily	Weekly	4 Week
480 Gallon, double wall "UL"	\$ 50	\$ 150	\$ 450
1000 Gallon, double wall "UL"	\$ 90	\$ 270	\$ 810

For larger units: please call 602-333-5604

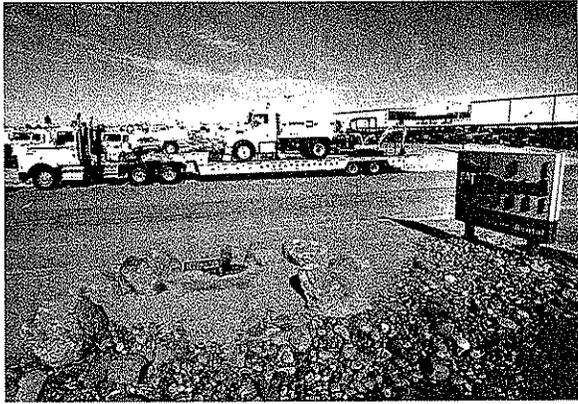
Rates (except fuel tanks) are based on single-shift operation, 0-8 hours a day, 0-40 hours a week, or 0-160 hours a month. Double-shift usage is 1.5 times this rate. Triple-shift usage, or continuous/unlimited operation, is 2.0 times this rate. Month is calculated on a four-week billing cycle.

Also available: electrical distribution, loadbanks, air conditioning, water chillers, cooling towers.



EMPIRE RENTAL LOCATIONS

- ▶ **Eloy** (520) 582-2000
3501 W. Houser Rd., Eloy, AZ 85231
- ▶ **Flagstaff** (928) 714-2830
4900 E. Empire Ave., Flagstaff, AZ 86004
- ▶ **Imperial, CA** (760) 355-2443
3393 Highway 86, Imperial, CA 92251
- ▶ **Kingman** (928) 757-1043
3255 Rutherford Dr., Kingman, AZ 86409
- ▶ **Mesa** (480) 633-4325
1725 S. Country Club Drive, Mesa, AZ 85210
- ▶ **Phoenix (Deer Valley)** (623) 760-1140
21230 N. Black Canyon Hwy., Phoenix, AZ 85027
- ▶ **Phoenix (Power Systems)** (602) 333-5604
840 N. 43rd Ave., Phoenix, AZ 85009
- ▶ **Prescott** (928) 499-6011
3060 Centerpointe East Dr., Prescott, AZ 86305
- ▶ **Safford** (928) 348-0791
444 W. Old Country Club Rd., Safford, AZ 85546
- ▶ **Show Low** (928) 532-2030
1501 E. Thornton St., Show Low, AZ 85901
- ▶ **Tucson** (520) 746-8270
7600 S. Nogales Hwy., Tucson, AZ 85706
- ▶ **Yuma** (928) 317-7805
3885 E. Gila Ridge Rd., Yuma, AZ 85365



WHO WE ARE:

Empire Rental maintains an extensive fleet of well maintained, low-hour construction machinery, water trucks, power equipment and work tools.

THE EMPIRE ADVANTAGE:

- ▶ Caterpillar® and other preferred brands
- ▶ Experienced, responsive customer service
- ▶ Competitive pricing
- ▶ Daily, weekly and monthly options
- ▶ Fast delivery to customer job sites
- ▶ 24-hour emergency service

MESA LOCATION:

165 W. Iron Avenue, Mesa AZ 85210

(All other rental locations listed on Page 7)

PHONE:

(480) 633-4325

**Rent Big,
Rent Small,
Rent it here.**

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Customer is responsible for tire wear and lube services unless noted with colored dot.

NOTES

- = Lube services and/or tire wear included in rate (as appropriate).
- = 4/32 tire wear included per 4 week rental, additional tire wear and lube services are the customer's responsibility.

Company Name: EMPIRE MACHINERY

PRICE SHEET

The City of Tempe has the need for a variety of equipment, therefore, the depth and variety of equipment available and services offered will be part of the evaluation process.

Provide a comprehensive list of available equipment. Detail on vendor supplied list shall include pricing for hourly, daily, weekly and monthly rentals as well as discounts available to the City of Tempe.

Submittals not accompanied by comprehensive price lists may be considered non-responsive.

* Applicable Tax 6.3 %

**City of Tempe will receive 20% off the current rate card. (See attached)

*** State correct jurisdiction to receive sales tax on the Vendor's Bid Offer, form CS-P201 (B) included in this Invitation for Bid document.**

Less prompt payments discount terms of 0 % 0 days/ or Net 30 days. (To apply after receipt and acceptance of an itemized monthly statement.) For bid evaluation purposes, the City cannot utilize pricing discounts based upon payments being made in less than 30 days from receipt of statement.

Ordering and Invoice Instructions

In order to facilitate internal control and accounting, each City Department will order and must be invoiced separately. Monthly invoices must be segregated by City Department number and mailed or delivered directly to the City Customer Department. For most materials, there will be between three - (3) and six - (6) ordering departments. At the time an order is placed, the contractor must obtain the ordering department's cost center numbers for billing purposes. The use of the department's cost center numbers will be in addition to the purchase order number. Once a month, the contractor shall submit a consolidated statement which shall itemize the invoice numbers, invoice date, invoice amounts, and the total amount billed to Accounting. Discount offering will be based upon days from receipt of the consolidated monthly statement. Invoice(s) shall not show previous balances.

Invoices shall include:

1. Listing Of All Delivery/Pickup Receipt Numbers Being Invoiced.
2. Total Cost Per Item.
3. Applicable Tax.
4. Payment Terms.
5. Blanket Purchase Order Number.

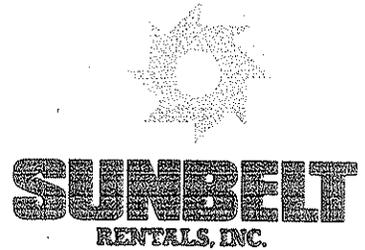
Invoices that do not follow the above minimum invoicing requirements will not be paid. Payment must be applied to only invoices referenced on check/payment stub. The City reserves the right to bill contracted vendor for researching invoices that have been paid, but not properly applied by vendor account receivables office.

Statement mailing address:

City of Tempe
Accounting (see below for your contact)
P.O. Box 5002
Tempe, Arizona 85280

Accounting Contacts:

Cecilia Miller	Letters A-E
Ramona Zapien	Letters F-O
Penny Brophy	Letters P-Z



July 24, 2008

City of Tempe
Attn: Tony Allen
20 E. Sixth Street
Tempe, AZ 85280

Dear Mr. Allen:

Please find enclosed a Sunbelt Rentals Bid/Proposal Solicitation #09-021.

In regards to the "Scope" page there are a few things that our company does not carry such as Steel Roller (10 Ton), Cranes & Stake Body Truck with Liftgate.

Also listed on the "Scope" page is Scaffolding and Various Hand Tools. I did not quote these items out individually for you. Sunbelt Rentals does carry a wide variety of Scaffolding and Hand Tools (please see catalog included).

Sunbelt Rentals is willing to honor a 15% discount on Daily, Weekly and Monthly Rentals of these types of items. Should you have a more specific list I would be happy to put a Rate Sheet together for you in regards to these items.

I thank you for the opportunity to bid on this proposal.

Respectfully Yours,

Kim Bunning
Facility Maintenance & Industrial Account Representative
Sunbelt Rentals, Inc.

2202 W. Melinda Lane
Phoenix, AZ 85027
480-234-4543 Mobile
623-587-1488 Office
623-587-1489 Fax
128*25*5726 Nextel
kim.bunning@sunbeltrentals.com

Vendor's Proposal Offer

It is REQUIRED that Proposal Offeror COMPLETE, SIGN and SUBMIT the original of this form to the City Procurement Office with the proposal response offer. An unsigned "Vendor's Proposal Offer", late proposal response and/or a materially incomplete response will be considered non-responsive and rejected.

Proposal offeror is to type or legibly write in ink all information required below.

Proposal Offeror's Company Name	<u>Sunbelt Rentals</u>
Company Mailing Address	<u>2066 E. University Dr. Tempe AZ 85281</u>
Company Street Address	<u>2066 E. University Dr Tempe AZ 85281</u>
Proposal Offeror Contact	<u>Kim Bunning</u> Title <u>Facility maint. & Industrial Acct. Rep</u>
Contact's Phone No.	<u>480 234 4543</u> E-mail Address <u>Kim.bunning@sunbeltrentals.com</u>
<u>Proposal Offeror's Company Tax Information:</u>	
Arizona Transaction Privilege (Sales) Tax No.	<u>07-482686-6</u> or
Arizona Use Tax No.	_____
Federal I.D. No.	<u>58-0415192</u>
City & State Where Sales Tax is Paid	<u>Tempe, AZ</u>

THIS PROPOSAL IS OFFERED BY

Authorized Proposal Offeror (Type or Print in ink) Kim Bunning - Sunbelt Rentals

Proposal Offeror's Title (Type of Print in ink) Facility maint. & Ind. Acct. Rep

Date 7/24/08

REQUIRED SIGNATURE OF AUTHORIZED PROPOSAL OFFEROR (Must Sign in Ink)

By signing this Proposal Offer, Offeror acknowledges acceptance of all terms and conditions contained herein and that prices offered were independently developed without consultation with any other offeror or potential offeror. Failure to sign and return this form with proposal offer will result in a non-responsive proposal.

Kim Bunning
Signature of Authorized Proposal Offeror

7/24/08
Date

Form 201-B (RFP)
(H./RFP 3-2002)

Bid Questionnaire

1. Local sales office address location:

2066 E. University Drive
Tempe, AZ 85281

Contact Kim Bunning Phone (480) 234 - 4543 E-mail Kim.bunning@Sunbeltrentals.com

2. Are there any delivery charges associated with rentals?

Yes No

Explain:

Delivery and pick-up charges will apply on
equipment that is delivered and picked up by Sunbelt.

3. Do you agree to the Terms and Conditions of this RFP?

Yes No

4. Have you included a comprehensive list of equipment and rental pricing available and indicate the discounts available to the City of Tempe?

Yes No

5. Have you included price breakdowns for hourly, daily, weekly and monthly rentals?

Yes No

6. References – governmental or large corporation preferred.

Company	Name	Phone
<u>Ingersoll-Rand Corp.</u>	<u>Beatriz Muzquiz</u>	<u>704-655-5653</u>
<u>JLG Industries</u>		<u>240-420-8788</u>
<u>The Charles machine works</u>	<u>Hazel Bliss</u>	<u>580-336-4426</u>
<u>Tempe Schools</u>	<u>Frank Valenzuela</u>	<u>480-350-9006</u>
<u>Control Services</u>	<u>Doug Konow</u>	<u>480-899-2100</u>



Do you know Your Credit Score?		
Excellent		750 - 840
Good		660 - 749
Fair		620 - 659
Poor		360 - 619
I Don't Know		?????
Find out INSTANTLY!		

A: 2066 E University Dr, Tempe, AZ 85281-4605

- 1: Start out going WEST on E UNIVERSITY DR toward S SMITH RD. 2.4 mi

- 2: Turn RIGHT onto S MILL AVE. 0.2 mi

- 3: Turn RIGHT onto E 6TH ST. 0.0 mi

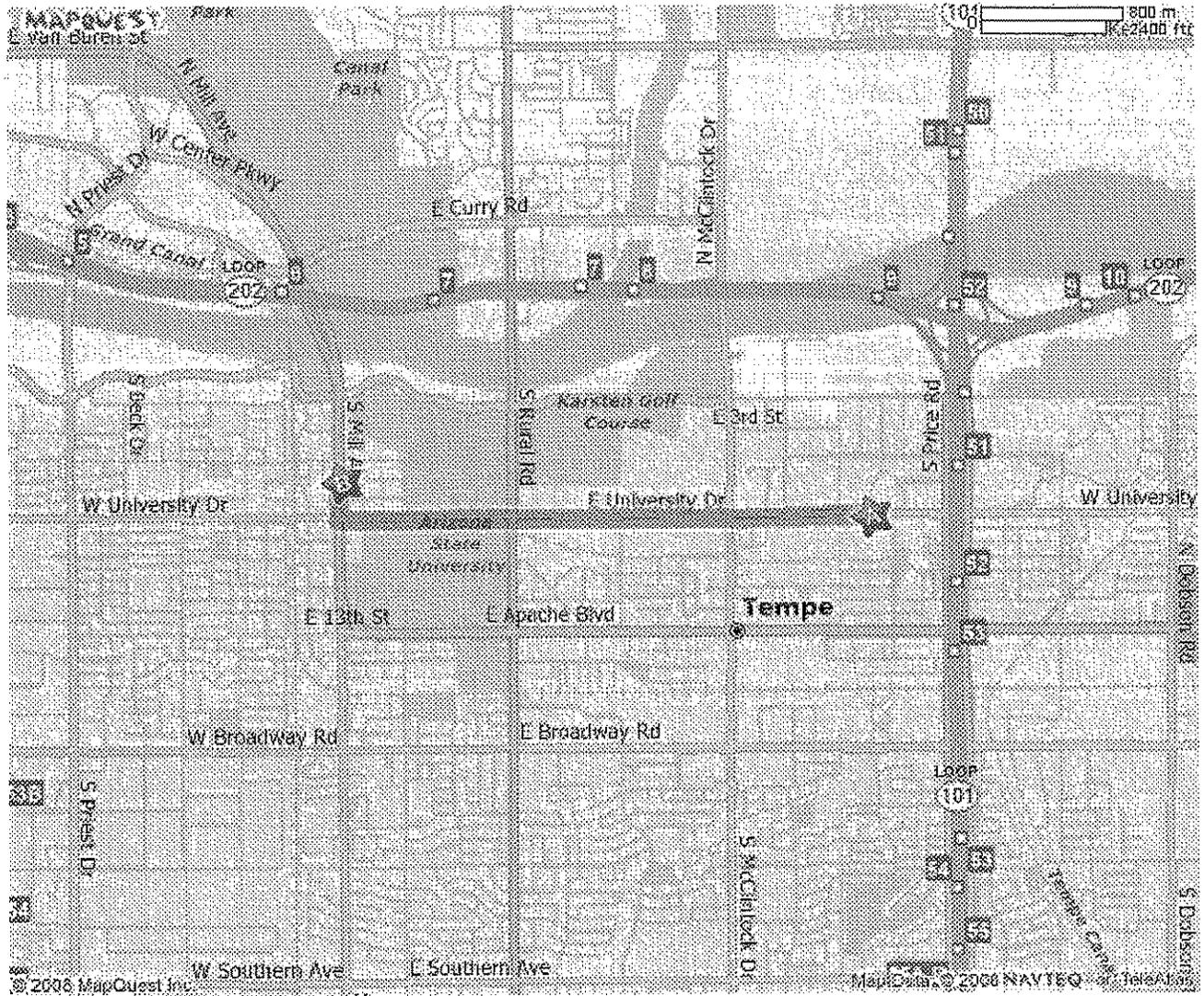
- 4: End at 20 E 6th St Tempe, AZ 85281-3604

Estimated Time: 4 minutes Estimated Distance: 2.60 miles

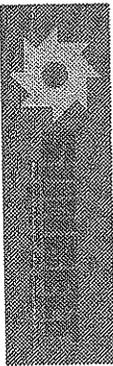
B: 20 E 6th St, Tempe, AZ 85281-3604

Total Time: 4 minutes Total Distance: 2.60 miles

Get help on the go! MapQuest directions now by phone with 1-800-FREE411 (1-800-373-3411).



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PCIM signature:

Sales Representative:

Kim Bunning
PH# (480) 234-4543
FAX# (480) 968-8861

Date: July 24, 2008

Customer: City of Tempe
20 E. Sixth Street
Tempe, AZ 85280

Account #: TBD

Contact: Tony Allen 480-350-8548

E-Mail: kimberly.bunning@sunbeltrentals.com

Valid Dates: Award Date plus 36 months

Equipment	Book Rate		City of Tempe Cost		Book Rate		City of Tempe Cost		Book Rate		City of Tempe Cost	
	Daily	Discount %	Daily	Discount %	Weekly	Discount %	Weekly	Discount %	Monthly	Discount %	Monthly	Discount %
Skid Steer Loader (Bobcat 463)	\$180.00	33%	\$140.00	17%	\$506.00	17%	\$420.00	17%	\$1,350.00	17%	\$1,260.00	17%
Skid Steer Loader (Bobcat S175)	\$200.00	20%	\$160.00	21%	\$608.00	21%	\$480.00	21%	\$1,400.00	20%	\$1,120.00	20%
Skid Steer Loader (Bobcat S250)	\$275.00	20%	\$220.00	21%	\$842.00	21%	\$660.00	21%	\$1,820.00	20%	\$1,456.00	20%
Skid Steer Loader (Bobcat T190)	\$280.00	19%	\$225.00	14%	\$788.00	14%	\$675.00	14%	\$2,160.00	20%	\$1,728.00	20%
Fork Lift (5K Industrial)	\$180.00	31%	\$110.00	27%	\$456.00	27%	\$330.00	27%	\$1,088.00	17%	\$900.00	17%
Fork Lift (21' Straight Mast Rough Terrain)	\$190.00	31%	\$130.00	35%	\$600.00	35%	\$390.00	35%	\$1,440.00	18%	\$1,170.00	18%
Fork Lift (30' Straight Mast Rough Terrain)	\$231.00	35%	\$150.00	27%	\$618.00	27%	\$450.00	27%	\$2,100.00	28%	\$1,500.00	28%
Fork Lift (JC 4400lb. Forward Reach)	\$228.00	34%	\$150.00	38%	\$732.00	38%	\$450.00	38%	\$1,800.00	16%	\$1,500.00	16%
Fork Lift (6K Forward Reach up to 42' of reach)	\$304.00	21%	\$240.00	24%	\$950.00	24%	\$720.00	24%	\$2,295.00	21%	\$1,800.00	21%
Fork Lift (8K Forward Reach up to 42' of reach)	\$342.00	18%	\$280.00	24%	\$1,116.00	24%	\$840.00	24%	\$2,520.00	16%	\$2,100.00	16%
Fork Lift (10K Forward Reach up to 55' of reach)	\$520.00	13%	\$450.00	20%	\$1,684.00	20%	\$1,347.00	20%	\$4,725.00	14%	\$4,050.00	14%
Backhoe (John Deere 110 Mini Backhoe)	\$220.00	18%	\$180.00	25%	\$618.00	25%	\$460.00	25%	\$1,650.00	16%	\$1,380.00	16%
Backhoe (2WD Standard Backhoe)	\$247.00	19%	\$200.00	16%	\$659.00	16%	\$500.00	16%	\$1,815.00	17%	\$1,500.00	17%
Backhoe (4WD Standard Backhoe)	\$247.00	19%	\$200.00	16%	\$659.00	16%	\$500.00	16%	\$1,815.00	17%	\$1,500.00	17%
Backhoe (4WD Extend A Hoe)	\$308.00	18%	\$250.00	10%	\$766.00	10%	\$590.00	10%	\$2,625.00	21%	\$2,070.00	21%
Sweepers (Tennant - Walk Behind Electric)	\$100.00	20%	\$80.00	14%	\$281.00	14%	\$240.00	14%	\$750.00	9%	\$680.00	9%
Sweepers (Tennant - Walk Behind Propane)	\$100.00	20%	\$80.00	14%	\$281.00	14%	\$240.00	14%	\$750.00	9%	\$680.00	9%
Sweepers (Tennant - Ride on Propane)	\$320.00	6%	\$300.00	6%	\$999.00	6%	\$840.00	6%	\$2,400.00	16%	\$2,000.00	16%
Sweepers (Street Broom - Ride On - Diesel)	\$210.00	14%	\$180.00	22%	\$700.00	22%	\$540.00	22%	\$2,000.00	25%	\$1,500.00	25%

Equipment	Book Rate		Daily Temp Cost		Book Rate		Total Temp Cost		Book Rate		Total Temp Cost	
	Daily	Discount %	Daily	Discount %	Weekly	Discount %	Weekly	Discount %	Monthly	Discount %	Monthly	Discount %
Front End Loaders (2 3/4 to 3 Yard Loader)	\$513.00		\$450.00		\$1,596.00	15%	\$1,350.00		\$3,280.00	14%	\$2,800.00	
Water Truck - 2000 Gallon	\$320.00	9%	\$290.00		\$950.00	8%	\$870.00		\$2,850.00	8%	\$2,610.00	
Water Truck - 4000 Gallon	\$420.00	7%	\$390.00		\$1,600.00	27%	\$1,170.00		\$4,800.00	26%	\$3,510.00	
Concrete Saw (12" Gas Handheld)	\$48.00	27%	\$35.00		\$135.00	22%	\$105.00		\$360.00	13%	\$310.00	
Concrete Saw (14" Gas Handheld)	\$48.00	27%	\$35.00		\$135.00	22%	\$105.00		\$360.00	13%	\$310.00	
Concrete Saw (14" Electric Handheld)	\$60.00	16%	\$50.00		\$169.00	11%	\$150.00		\$450.00	11%	\$400.00	
Concrete Saw (14" Walk Behind Gas)	\$90.00	22%	\$70.00		\$253.00	17%	\$210.00		\$675.00	6%	\$630.00	
Concrete Saw (20" Walk Behind Gas)	\$24.00	16%	\$20.00		\$67.00	10%	\$60.00		\$180.00	16%	\$150.00	
Concrete Hammer (30 Pound Air)	\$30.00	16%	\$25.00		\$85.00	11%	\$75.00		\$225.00	24%	\$170.00	
Concrete Hammer (60 Pound Air)	\$60.00	16%	\$50.00		\$161.00	7%	\$150.00		\$450.00	13%	\$390.00	
Concrete Hammer (60 Pound Electric)	\$30.00	16%	\$25.00		\$85.00	11%	\$75.00		\$225.00	24%	\$170.00	
Concrete Hammer (500lb Hydraulic Bobcat)	\$120.00	16%	\$100.00		\$375.00	20%	\$300.00		\$900.00	11%	\$800.00	
Concrete Hammer (1000lb Hydraulic Backhoe)	\$300.00	16%	\$250.00		\$803.00	6%	\$750.00		\$2,250.00	20%	\$1,800.00	
Concrete Hammer (2000lb Hydraulic Excavator)	\$450.00	16%	\$400.00		\$1,348.00	18%	\$1,100.00		\$3,600.00	11%	\$3,200.00	
Aerial Work Platform (12' Self Propelled IWP)	\$90.00	11%	\$80.00		\$253.00	9%	\$230.00		\$675.00	14%	\$600.00	
Aerial Work Platform (20' Self Propelled IWP)	\$100.00	10%	\$90.00		\$281.00	11%	\$250.00		\$750.00	9%	\$680.00	
Aerial Work Platform (25' Standard IWP)	\$90.00	11%	\$80.00		\$253.00	9%	\$230.00		\$675.00	14%	\$600.00	
Aerial Work Platform (19' Electric Scissor Lift)	\$118.00	32%	\$80.00		\$266.00	21%	\$210.00		\$708.00	36%	\$450.00	
Aerial Work Platform (26' Electric Scissor Lift)	\$166.00	33%	\$110.00		\$378.00	18%	\$310.00		\$945.00	20%	\$750.00	
Aerial Work Platform (32' Electric Scissor Lift)	\$189.00	36%	\$120.00		\$480.00	25%	\$360.00		\$1,350.00	18%	\$1,080.00	
Aerial Work Platform (26' DF RT Scissor)	\$140.00	28%	\$100.00		\$394.00	24%	\$300.00		\$1,128.00	20%	\$900.00	
Aerial Work Platform (33' DF RT Scissor)	\$171.00	24%	\$130.00		\$506.00	23%	\$390.00		\$1,147.00	21%	\$900.00	
Aerial Work Platform (30' Narrow Art. Elec. Boom)	\$242.00	21%	\$190.00		\$694.00	17%	\$570.00		\$1,440.00	30%	\$1,000.00	
Aerial Work Platform (34' Narrow Art. Elec. Boom)	\$242.00	21%	\$190.00		\$694.00	17%	\$570.00		\$1,440.00	30%	\$1,000.00	
Aerial Work Platform (40' Art. Elec. Boom)	\$242.00	21%	\$190.00		\$694.00	17%	\$570.00		\$1,440.00	30%	\$1,000.00	
Aerial Work Platform (45' Art. Elec. Boom)	\$284.00	26%	\$210.00		\$710.00	11%	\$630.00		\$1,721.00	18%	\$1,400.00	
Aerial Work Platform (1734 Towable Boom)	\$175.00	28%	\$125.00		\$550.00	31%	\$375.00		\$1,650.00	31%	\$1,125.00	
Aerial Work Platform (1250 Towable Boom)	\$200.00	25%	\$150.00		\$600.00	25%	\$450.00		\$1,800.00	16%	\$1,300.00	
Aerial Work Platform (40' DF RT Straight Boom)	\$241.00	21%	\$190.00		\$699.00	18%	\$570.00		\$2,000.00	18%	\$1,700.00	
Aerial Work Platform (45' DF Art. RT Boom)	\$287.00	27%	\$210.00		\$783.00	19%	\$630.00		\$2,000.00	15%	\$1,700.00	
Aerial Work Platform (60' DF RT Straight Boom)	\$395.00	21%	\$310.00		\$1,348.00	31%	\$930.00		\$2,880.00	16%	\$2,400.00	
Aerial Work Platform (65' DF Art. RT Boom)	\$395.00	21%	\$310.00		\$1,348.00	31%	\$930.00		\$2,880.00	16%	\$2,400.00	

Equipment	Equip. Rate	City of Tampa Cost		City of Tampa Cost		Equip. Rate	City of Tampa Cost		
		Discount %	Cost	Discount %	Cost		Discount %	Cost	
	Daily	Discount %	Daily	Weekly	Discount %	Weekly	Monthly	Discount %	Monthly
Aerial Work Platform (80' Diesel RT Straight Boom)	\$830.00	10%	\$747.00	\$2,460.00	14%	\$2,100.00	\$6,175.00	11%	\$5,500.00
Aerial Work Platform (120' Diesel RT Straight Boom)	\$1,200.00	16%	\$1,000.00	\$3,900.00	23%	\$3,000.00	\$11,500.00	13%	\$10,000.00
Air Compressors - Towable (185 CFM)	\$94.00	15%	\$80.00	\$342.00	29%	\$240.00	\$864.00	16%	\$720.00
Air Compressors - Towable (375 CFM)	\$220.00	27%	\$160.00	\$640.00	25%	\$480.00	\$1,344.00	18%	\$1,100.00
Air Dryer (Dehumidifier - 15 Gallon)	\$42.00	16%	\$35.00	\$135.00	22%	\$105.00	\$478.00	34%	\$315.00
Air Dryer (Dehumidifier - 25 Gallon)	\$58.00	22%	\$45.00	\$185.00	27%	\$135.00	\$620.00	34%	\$405.00
Ventilating Fan (24" - 48" High Volume)	\$48.00	27%	\$35.00	\$135.00	22%	\$105.00	\$360.00	12%	\$315.00
Ventilating Fan (Pedestal Fan)	\$48.00	27%	\$35.00	\$135.00	22%	\$105.00	\$360.00	12%	\$315.00
Ventilating Fan (Manhole Blower Electric)	\$36.00	16%	\$30.00	\$102.00	11%	\$90.00	\$270.00	11%	\$240.00
Ventilating Fan (Manhole Blower Gas)	\$36.00	16%	\$30.00	\$102.00	11%	\$90.00	\$270.00	11%	\$240.00
Welders - Trailer Mounted (250 AMP)	\$50.00	25%	\$45.00	\$169.00	20%	\$135.00	\$450.00	10%	\$405.00
Welders - Trailer Mounted (400 AMP)	\$73.00	18%	\$60.00	\$205.00	12%	\$180.00	\$550.00	9%	\$500.00
Welders - Trailer Mounted (600 AMP)	\$110.00	27%	\$80.00	\$309.00	22%	\$240.00	\$825.00	12%	\$720.00
Portable Light Towers - Diesel Towable	\$115.00	43%	\$65.00	\$375.00	46%	\$200.00	\$875.00	31%	\$600.00
Various Hand Tool - See Catalog									
Pick up and Delivery - Daily Rentals \$45 Each Way - Weekly Rentals \$28 Each Way - Monthly Rentals NO CHARGE									

*All prices are at single shift use 8hrs per day, 40hrs per week, and 160hrs per month.
 Prices do not include Damage Waiver, Environmental Fees, Cleaning Fees (if applicable), Fuel, Or Sales Tax.

"The No Sweat Guarantee"
 Satisfaction
 Delivery
 Service
 Availability
 After-Hours Response

Ask your sales representative for complete details

