

Staff Summary Report

Council Meeting Date: 07-22-2008

Agenda Item Number: _____

SUBJECT: Request to award one-year contracts with four, one-year renewal options to A&A Materials, Inc. and Pioneer Sand Company for landscaping granite and sand.

DOCUMENT NAME: 20080722fslg28 **PURCHASES (1004-01)**

SUPPORTING DOCS: Yes

COMMENTS: (IFB #08-129) Total cost for these contracts shall not exceed \$100,000 during the initial contract period.

PREPARED BY: Lisa Goodman, CPPB, Procurement Officer, 480-350-8533

REVIEWED BY: Michael Greene, CPM, Central Services Administrator, 480-350-8516
Mark Richwine, Parks and Recreation Manager, 480-350-5325

**LEGAL REVIEW AS
TO CONTRACT FORM
ONLY:** N/A

FISCAL NOTE: Sufficient funds have been appropriated in 2511, 2512, 2551 thru 2559, 6724, 6302799, 6302639, and 6399729 - 6153

RECOMMENDATION: Award the contracts.

ADDITIONAL INFO: Request for Proposal (RFP) #08-129 was issued to establish contracts for the supply of landscaping granite and sand for use by the Parks and Recreation Department. Five responses were received. An evaluation committee comprised of Parks and Recreation and Procurement staff reviewed the bids. A&A Materials is non-responsive to Group 2, Items 2 and 4, and Group 3, Items 2 and 3 for failure to submit samples for prior approval. Bedrock Stone Company is non-responsive to Group 2, Item 4 for not bidding an approved item and to Group 3, Item 3 for bidding a non-equal product. MDI Rock is non-responsive to Group 3, Item 3 for bidding a non-equal product. Staff recommends awarding Group 1 to A&A Materials, Inc. and Groups 2, 3, and 4 to Pioneer Sand Company.

Vendor's Bid Offer

It is REQUIRED that Bidder COMPLETE, SIGN and SUBMIT the original of this form to the City Procurement Office with the bid response offer. An unsigned "Vendor's Bid Offer", late bid response and/or a materially incomplete response will be considered non-responsive and rejected.

Bidder is to type or legibly write in ink all information required below.

Bidder's Company Name	<u>A+A Materials, Inc</u>		
Company Mailing Address	<u>PO Box 3109 Scottsdale AZ 85271</u>		
Company Street Address	<u>10333 E McDowell Rd Scottsdale AZ 85256</u>		
Bid Offeror Contact	<u>DeWayne Adams</u>	Title	<u>Secretary</u>
Contact's Phone No.	<u>480-990-0557</u>	E-mail Address	_____
Bidder's Company Tax Information:			
Arizona Transaction Privilege (Sales) Tax No.	<u>07-122797-W</u>	or	_____
Arizona Use Tax No.	_____		
Federal I.D. No.	<u>86-0227651</u>		
City & State Where Sales Tax is Paid	<u>Scottsdale</u>		<u>Arizona</u>

THIS BID IS OFFERED BY

Authorized Bid Offeror (Type or Print in ink) Dee W Adams Adams
Bid Offeror's Title (Type of Print in ink) Sec
Date 3.28.08

REQUIRED SIGNATURE OF AUTHORIZED BID OFFEROR (Must Sign in Ink)

By signing this Bid Offer, Bidder acknowledges acceptance of all terms and conditions contained herein and that prices offered were independently developed without consultation with any other bidder or potential bidder. Failure to sign and return this form with bid response will result in a non-responsive bid response.

Dee W Adams Adams
Signature of Authorized Bid Offeror

3.28.08
Date

Bid Questionnaire

1. Provide the delivery time after receipt of order

Group 1 Item 1: 1 Days

Group 2 Item 1: 1 Days

 Item 2: 1 Days

 Item 3: 1 Days

 Item 4: 1 Days

 Item 5: 1 Days

Group 3 Item 1: 1 Days

 Item 2: 1 Days

 Item 3: 1 Days

Group 4 Item 1: 1 Days

2. Do the products bid meet or exceed all stated specifications? Yes ✓ No

If No, please explain:

3. If bidding an "approved equal" for any item, list the alternate item below and provide any information available regarding the item that the City may use to determine whether or not the item is indeed an "approved equal".

Group 1 Item 1: _____

Group 2 Item 1: _____

 Item 2: 1/2" washed Madison Gold

 Item 3: _____

 Item 4: 3/8" minus Rainbow Mist

 Item 5: _____

Group 3 Item 1: _____

Item 2: fill sand

Item 3: _____

Group 4 Item 1: _____

4. Provide the name of your firm's key individual(s) that will be assigned to this contract and their contact information (phone number, fax number, email address, etc.)

Deitra Gill 480 990-0557 / 480 970-3455 / dgill@aa materials inc. com

Curtis Royer 480 990-0557 / 480 970-3455 / croyer@msn.com

DeWayne Adams same as above

5. Does your firm offer web-based ordering? Yes _____ No

If Yes, please explain:

6. Provide the address(es) of your facility where the City will pick-up product.

10333 E. McDowell Rd

Scottsdale, AZ 85256

Southwest Corner of Alma School and McDowell

7. Provide the address(es) of your facility where product will be delivered to the City.

Same as above

Company Name: A A Materials

PRICE SHEET

ITEM NO.	DESCRIPTION OF REQUIRED MATERIAL, SERVICE OR CONSTRUCTION	QTY	UNIT	UNIT PRICE	EXTENDED PRICE
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Group 1

1.	½" Minus Madison Gold granite or approved equal, decomposed				
	Delivered	⇒ ²⁴ / 28	Tons	\$ <u>216.40</u>	\$ <u>638.40</u>
		< 25	Tons	\$ _____	\$ _____
		10,000	Tons	\$ _____	\$ _____
	Picked-up	⇒ 25	Tons	\$ <u>26.60</u>	\$ <u>665.00</u>
		< 25	Tons	\$ _____	\$ _____
		100	Tons	\$ _____	\$ _____

Group 2

1.	¾" Madison Gold Granite or approved equal				
	Delivered	⇒ ²⁴ / 28	Tons	\$ <u>23.25</u>	\$ <u>558.00</u>
		< 25	Tons	\$ _____	\$ _____
	Picked-up	⇒ 25	Tons	\$ <u>N/A</u>	\$ <u>N/A</u>
		< 25	Tons	\$ _____	\$ _____

2.	^{Washed} ½" Screened Grande Rose or <u>Madison Gold</u> granite or approved equal				
	Delivered	⇒ ²⁴ / 28	Tons	\$ <u>34.00</u>	\$ <u>816.00</u>
		< 25	Tons	\$ _____	\$ _____
		100	Tons	\$ _____	\$ _____
	Picked-up	⇒ 28	Tons	\$ <u>34.00</u>	\$ <u>850.00</u>
		< 25	Tons	\$ _____	\$ _____

3.	3/8" Screened <u>Santan</u> or <u>Yavapai Coral</u> granite or approved equal				
	Delivered	⇒ ²⁴ / 28	Tons	\$ <u>20.00</u>	\$ <u>480.00</u>
		< 25	Tons	\$ _____	\$ _____
		100	Tons	\$ _____	\$ _____
	Picked-up	⇒ 25	Tons	\$ <u>20.00</u>	\$ <u>500.00</u>
		< 25	Tons	\$ _____	\$ _____
		100	Tons	\$ _____	\$ _____

Company Name: AAA Materials Inc

PRICE SHEET

ITEM NO.	DESCRIPTION OF REQUIRED MATERIAL, SERVICE OR CONSTRUCTION	QTY	UNIT	UNIT PRICE	EXTENDED PRICE
4.	3/8" Minus Grande Rose granite or approved equal <u>Rainbow Mist</u>				
	Delivered	=> 25 => 24	Tons	\$ <u>13.25</u>	\$ <u>318.00</u>
		< 25	Tons	\$ _____	\$ _____
		200	Tons	\$ _____	\$ _____
	Picked-up	=> 25	Tons	\$ <u>N/A</u>	\$ <u>N/A</u>
		< 25	Tons	\$ _____	\$ _____
5.	1/4" Minus <u>Madison Gold</u> granite or approved equal				
	Delivered	=> 25 => 24	Tons	\$ <u>15.25</u>	\$ <u>366.00</u>
		< 25	Tons	\$ _____	\$ _____
		200	Tons	\$ _____	\$ _____
	Picked-up	=> 25	Tons	\$ <u>15.25</u>	\$ <u>381.25</u>
		< 25	Tons	\$ _____	\$ _____
Group 3					
1.	Sand, mortar double washed				
	Delivered	=> 25 => 24	Tons	\$ <u>18.50</u>	\$ <u>444.00</u>
		< 25	Tons	\$ _____	\$ _____
		150	Tons	\$ _____	\$ _____
	Picked-up	=> 25	Tons	\$ <u>18.50</u>	\$ <u>426.50</u>
		< 25	Tons	\$ _____	\$ _____
2.	^{fi} Utility Sand = <u>fill sand</u>				
	Delivered	=> 25 => 24	Tons	\$ <u>12.50</u>	\$ <u>300.00</u>
		< 25	Tons	\$ _____	\$ _____
		100	Tons	\$ _____	\$ _____
	Picked-up	=> 25	Tons	\$ <u>10.50</u>	\$ <u>262.50</u>
		< 25	Tons	\$ _____	\$ _____

Company Name: A&A Materials Inc

PRICE SHEET

ITEM NO.	DESCRIPTION OF REQUIRED MATERIAL, SERVICE OR CONSTRUCTION	QTY	UNIT	UNIT PRICE	EXTENDED PRICE
3.	USGA Top Dressing Sand				
	Delivered	=> ²⁴ / 25	Tons	\$ <u>26.00</u>	\$ <u>624.00</u>
		< 25	Tons	\$ _____	\$ _____
		2,500	Tons	\$ _____	\$ _____
	Picked-up	=> 25	Tons	\$ <u>N/A</u>	\$ <u>N/A</u>
		< 25	Tons	\$ _____	\$ _____
Group 4					
1.	Screened Dirt				
	Delivered	=> ²⁴ / 25	Tons	\$ <u>14.00</u>	\$ <u>336.00</u>
		< 25	Tons	\$ _____	\$ _____
		100	Tons	\$ _____	\$ _____
	Picked-up	=> 25	Tons	\$ <u>12.00</u>	\$ <u>300.00</u>
		< 25	Tons	\$ _____	\$ _____

* Applicable Tax _____ %

* State correct jurisdiction to receive sales tax on the Vendor's Bid Offer, form CS-P201 (B) included in this Invitation for Bid document.

Less prompt payments discount terms of ___ % ___ days/ or Net 30 days. (To apply after receipt and acceptance of an itemized monthly statement.) For bid evaluation purposes, the City cannot utilize pricing discounts based upon payments being made in less than 30 days from receipt of statement.

Ordering and Invoice Instructions

In order to facilitate internal control and accounting, each City Department will order and must be invoiced separately. Monthly invoices must be segregated by City Department number and mailed or delivered directly to the City Customer Department. For most materials, there will be between three - (3) and six - (6) ordering departments. At the time an order is placed, the contractor must obtain the ordering department's cost center numbers for billing purposes. The use of the department's cost center numbers will be in addition to the purchase order number. Once a month, the contractor shall submit a consolidated statement which shall itemize the invoice numbers, invoice date, invoice amounts, and the total amount billed to Accounting. Discount offering will be based upon days from receipt of the consolidated monthly statement. Invoice(s) shall not show previous balances.

Vendor's Bid Offer

It is REQUIRED that Bidder COMPLETE, SIGN and SUBMIT the original of this form to the City Procurement Office with the bid response offer. An unsigned "Vendor's Bid Offer", late bid response and/or a materially incomplete response will be considered non-responsive and rejected.

Bidder is to type or legibly write in ink all information required below.

Bidder's Company Name	<u>PIONEER SAND COMPANY</u>		
Company Mailing Address	<u>745 N. GILBERT RD #124 GILBERT, AZ 85234-4616</u>		
Company Street Address	<u>310 N. PASADENA ST. GILBERT, AZ 85233</u>		
Bid Offeror Contact	<u>JONATHAN FERRY</u>	Title	<u>SALES REP.</u>
Contact's Phone No.	<u>480-926-8200</u>	E-mail Address	<u>JON@PIONEERSAND.COM</u>
Bidder's Company Tax Information:			
Arizona Transaction Privilege (Sales) Tax No.	<u>07-293215H</u>	or	
Arizona Use Tax No.	_____		
Federal I.D. No.	<u>86-0494456</u>		
City & State Where Sales Tax is Paid	<u>Phoenix</u>		<u>AZ</u>

THIS BID IS OFFERED BY

Authorized Bid Offeror (Type or Print in ink) JONATHAN FERRY

Bid Offeror's Title (Type of Print in ink) COMMERCIAL SALES REP.

Date 3/11/08

REQUIRED SIGNATURE OF AUTHORIZED BID OFFEROR (Must Sign in Ink)

By signing this Bid Offer, Bidder acknowledges acceptance of all terms and conditions contained herein and that prices offered were independently developed without consultation with any other bidder or potential bidder. Failure to sign and return this form with bid response will result in a non-responsive bid response.

Jonathan M. Ferry
Signature of Authorized Bid Offeror

3/11/08
Date

Bid Questionnaire

1. Provide the delivery time after receipt of order

Group 1 Item 1: 1-2 Days

Group 2 Item 1: 1-2 Days

 Item 2: 1-2 Days

 Item 3: 1-2 Days

 Item 4: 1-2 Days

 Item 5: 1-2 Days

Group 3 Item 1: 1-2 Days

 Item 2: 1-2 Days

 Item 3: 1-2 Days

Group 4 Item 1: 1-2 Days

2. Do the products bid meet or exceed all stated specifications? Yes No

If No, please explain:

N/A

3. If bidding an "approved equal" for any item, list the alternate item below and provide any information available regarding the item that the City may use to determine whether or not the item is indeed an "approved equal".

Group 1 Item 1: N/A

Group 2 Item 1: _____

 Item 2: _____

 Item 3: _____

 Item 4: _____

 Item 5: _____

Group 3 Item 1: _____

Item 2: _____

Item 3: _____

Group 4 Item 1: _____

4. Provide the name of your firm's key individual(s) that will be assigned to this contract and their contact information (phone number, fax number, email address, etc.)

JONATHAN FERRY JON@PIONEERSAND.COM
P- 480-926-8200 F- 480-813-1758
310 N. PASADENA ST
GILBERT, AZ 85233

5. Does your firm offer web-based ordering? Yes _____ No

If Yes, please explain:

N/A

6. Provide the address(es) of your facility where the City will pick-up product.

WE'RE LOCATED ALL OVER THE VALLEY. MOST OF THE
LOADS WILL BE PICKED UP FROM:
YD 1 - 609 W. GUADALUPE RD.
GILBERT, AZ 85233 (GUADALUPE & COOPER)

7. Provide the address(es) of your facility where product will be delivered to the City.

N/A PIT LOCATIONS ARE REMOTE.

Company Name: PIONEER SAND

PRICE SHEET

ITEM NO.	DESCRIPTION OF REQUIRED MATERIAL, SERVICE OR CONSTRUCTION	QTY	UNIT	UNIT PRICE	EXTENDED PRICE
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Group 1

1.	½" Minus Madison Gold granite or approved equal, decomposed				
	Delivered	=> 25	Tons	\$ <u>32.00</u>	\$ _____
		< 25	Tons	\$ <u>38.00</u>	\$ _____
		10,000	Tons	\$ <u>32.00</u>	\$ _____
	Picked-up	=> 25	Tons	\$ <u>38.00</u>	\$ _____
		< 25	Tons	\$ <u>38.00</u>	\$ _____
		100	Tons	\$ <u>38.00</u>	\$ _____

Group 2

1.	¾" Madison Gold Granite or approved equal				
	Delivered	=> 25	Tons	\$ <u>37.50</u>	\$ _____
		< 25	Tons	\$ <u>44.50</u>	\$ _____
	Picked-up	=> 25	Tons	\$ <u>44.50</u>	\$ _____
		< 25	Tons	\$ <u>44.50</u>	\$ _____

2.	½" Screened <u>Grande Rose</u> or Madison Gold granite or approved equal				
	Delivered	=> 25	Tons	\$ <u>30.00</u>	\$ _____
		< 25	Tons	\$ <u>32.00</u>	\$ _____
		100	Tons	\$ <u>30.00</u>	\$ _____
	Picked-up	=> 25	Tons	\$ <u>32.00</u>	\$ _____
		< 25	Tons	\$ <u>32.00</u>	\$ _____

3.	3/8" Screened <u>Santan</u> or Yavapai Coral granite or approved equal				
	Delivered	=> 25	Tons	\$ <u>26.00</u>	\$ _____
		< 25	Tons	\$ <u>28.00</u>	\$ _____
		100	Tons	\$ <u>26.00</u>	\$ _____
	Picked-up	=> 25	Tons	\$ <u>28.00</u>	\$ _____
		< 25	Tons	\$ <u>28.00</u>	\$ _____
		100	Tons	\$ <u>28.00</u>	\$ _____

Company Name: PIONEER SAND

PRICE SHEET

ITEM NO.	DESCRIPTION OF REQUIRED MATERIAL, SERVICE OR CONSTRUCTION	QTY	UNIT	UNIT PRICE	EXTENDED PRICE
4.	3/8" Minus Grande Rose granite or approved equal				
	Delivered	=> 25	Tons	\$ <u>20.50</u>	\$ _____
		< 25	Tons	\$ <u>22.50</u>	\$ _____
		200	Tons	\$ <u>20.50</u>	\$ _____
	Picked-up	=> 25	Tons	\$ <u>22.50</u>	\$ _____
		< 25	Tons	\$ <u>22.50</u>	\$ _____
5.	1/4" Minus Madison Gold granite or approved equal				
	Delivered	=> 25	Tons	\$ <u>22.50</u>	\$ _____
		< 25	Tons	\$ <u>25.00</u>	\$ _____
		200	Tons	\$ <u>22.50</u>	\$ _____
	Picked-up	=> 25	Tons	\$ <u>25.00</u>	\$ _____
		< 25	Tons	\$ <u>25.00</u>	\$ _____
Group 3					
1.	Sand, mortar double washed				
	Delivered	=> 25	Tons	\$ <u>23.50</u>	\$ _____
		< 25	Tons	\$ <u>25.00</u>	\$ _____
		150	Tons	\$ <u>23.50</u>	\$ _____
	Picked-up	=> 25	Tons	\$ <u>25.00</u>	\$ _____
		< 25	Tons	\$ <u>25.00</u>	\$ _____
2.	Utility Sand				
	Delivered	=> 25	Tons	\$ <u>22.00</u>	\$ _____
		< 25	Tons	\$ <u>N/A</u>	\$ _____
		100	Tons	\$ <u>22.00</u>	\$ _____
	Picked-up	=> 25	Tons	\$ <u>N/A</u>	\$ _____
		< 25	Tons	\$ <u>N/A</u>	\$ _____

Company Name: PIONEER SAND

PRICE SHEET

ITEM NO.	DESCRIPTION OF REQUIRED MATERIAL, SERVICE OR CONSTRUCTION	QTY	UNIT	UNIT PRICE	EXTENDED PRICE
3.	USGA Top Dressing Sand				
	Delivered	=> 25	Tons	\$ <u>32.00</u>	\$ _____
		< 25	Tons	\$ <u>N/A</u>	\$ _____
		2,500	Tons	\$ <u>32.00</u>	\$ _____
	Picked-up	=> 25	Tons	\$ <u>N/A</u>	\$ _____
		< 25	Tons	\$ <u>N/A</u>	\$ _____
Group 4					
1.	Screened Dirt				
	Delivered	=> 25	Tons	\$ <u>21.00</u>	\$ _____
		< 25	Tons	\$ <u>22.50</u>	\$ _____
		100	Tons	\$ <u>21.00</u>	\$ _____
	Picked-up	=> 25	Tons	\$ <u>22.50</u>	\$ _____
		< 25	Tons	\$ <u>22.50</u>	\$ _____

* Applicable Tax 7.8 %

* State correct jurisdiction to receive sales tax on the Vendor's Bid Offer, form CS-P201 (B) included in this Invitation for Bid document.

Less prompt payments discount terms of N/A days/ or Net 30 days. (To apply after receipt and acceptance of an itemized monthly statement.) For bid evaluation purposes, the City cannot utilize pricing discounts based upon payments being made in less than 30 days from receipt of statement.

Ordering and Invoice Instructions

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