



Staff Summary Report

Council Meeting Date: 06-05-2008

Agenda Item Number: _____

SUBJECT: Request to award a two-year contract with, three one-year renewal options to Border States Electric Supply for the purchase of Rockwell-Allen-Bradley programmable logic controllers and input/output modules, related hardware, software and training for the automated process control and monitoring of the water and wastewater treatment plants.

DOCUMENT NAME: 20080605fsts19 **PURCHASES (1004-01)**

SUPPORTING DOCS: Yes

COMMENTS: (RFP #08-019) Total cost for this contract shall not exceed \$100,000.

PREPARED BY: Ted Stallings, CPPB, Procurement Officer, 480-350-8617

REVIEWED BY: Michael Greene, CPM, Central Services Administrator, 480-350-8516
Don Hawkes, Water Utilities Manager, 480-350-2631
Miyoung Kim, Planning and Research Analyst, 480-350-2631
Thomas Hartman, Control Center Supervisor, 480-350-2628

**LEGAL REVIEW AS
TO CONTRACT FORM**

ONLY: N/A

FISCAL NOTE: Sufficient funds have been appropriated in various Water Utilities Department cost centers.

RECOMMENDATION: Award the contract.

ADDITIONAL INFO: A Request for Proposal was issued to establish a contract for the purchase of Rockwell-Allen Bradley components, hardware, software and services. One firm responded to the RFP. Border State Electric Supply is the sole distributor in Arizona for Rockwell-Allen Bradley components, hardware, software and services. A committee comprised of Water Utilities Department and Procurement Staff reviewed the proposal. It is the recommendation of the committee to award the contract to Border States Electric Supply.

Vendor's Proposal Offer

It is REQUIRED that Proposal Offeror COMPLETE, SIGN and SUBMIT the original of this form to the City Procurement Office with the proposal response offer. An unsigned "Vendor's Proposal Offer", late proposal response and/or a materially incomplete response will be considered non-responsive and rejected.

Proposal offeror is to type or legibly write in ink all information required below.

Proposal Offeror's Company Name	<u>Border States Electric Supply</u>
Company Mailing Address	<u>5519 E Washington St Phoenix, AZ 85034</u>
Company Street Address	<u>5519 E Washington St Phoenix, AZ 85034</u>
Proposal Offeror Contact	<u>David Cissna</u> Title <u>Account Manager</u>
Contact's Phone No.	<u>602-797-4711</u> E-mail Address <u>DCISSNA@BORDER-STATES.COM</u>
<u>Proposal Offeror's Company Tax Information:</u>	
Arizona Transaction Privilege (Sales) Tax No.	<u>07-417514-Q</u> or
Arizona Use Tax No.	_____
Federal I.D. No.	<u>45-0275004</u>
City & State Where Sales Tax is Paid	<u>Phoenix, AZ</u>

THIS PROPOSAL IS OFFERED BY

Authorized Proposal Offeror (Type or Print in ink) David Cissna

Proposal Offeror's Title (Type of Print in ink) Account Manager

Date 4-11-2008

REQUIRED SIGNATURE OF AUTHORIZED PROPOSAL OFFEROR (Must Sign in Ink)

By signing this Proposal Offer, Offeror acknowledges acceptance of all terms and conditions contained herein and that prices offered were independently developed without consultation with any other offeror or potential offeror. Failure to sign and return this form with proposal offer will result in a non-responsive proposal.

David Cissna
Signature of Authorized Proposal Offeror

4-11-2008
Date

Proposal Questionnaire

Bid offeror is to completely and honestly answer each of the following questions and where requested, provide supporting documents. Make sure you enclose your questionnaire responses and support materials with your bid response.

1. State location of warehousing facility that will be used to supply products.

5519 E Washington St Phoenix AZ 85034

2. Who is your Customer Service contact for the City of Tempe?

Customer Service Name:

Tony Postoy

Phone Number:

602-797-4721

Fax Number:

602-731-8535

E-mail Address:

TPOSTOY@POWER-STATES.COM

3. List three (3) customer references for which your firm has provided Rockwell-Allen Bradley Bradley Control Logix System components, electronics, hardware, software and services (government and/or large business preferred).

Reference One:

Name of Firm:

City Of Phoenix

Contact Person:

Larry Jue

Telephone Number:

602-262-7199

Fax Number:

Reference Two:

Name of Firm:

City Of Chandler

Contact Person:

Tom North

Telephone Number:

480-782-2402

Fax Number:

Reference Three:

Name of Firm:

City Of Scottsdale

Contact Person:

Carl Adams

Telephone Number:

480-312-5744

Fax Number:

4. If selected, will your company provide at least two complete sets of supply catalogs or an internet site listing prices and discount statements to the City of Tempe?

Yes No

5. Does your company accept all terms and conditions of this solicitation?

Yes No

6. If selected, will your company allow other government agencies to utilize this contract?

Yes No

7. Will your firm be able to meet the City's delivery time of seven (7) business days?

Yes No

8. Provide a complete and exclusive statement of product warranty and What are your product warranties/guarantees?

9. Is your firm a Factory Authorized distributor for Rockwell-Allen Bradley Control Logix System components, electronics, hardware, software and services

Yes No If yes, please submit proof.

10. Provide a one page resume of your firms experience and expertise relating to Rockwell-Allen Bradley Control Logix System components, electronics, hardware, software and services.

Company Name: Bender States Electric

PRICE SHEET

ITEM NO.	DESCRIPTION OF REQUIRED MATERIAL, SERVICE OR CONSTRUCTION	QTY	UNIT	UNIT PRICE
1.	Rslogix 5000 Professional Edition, English, Catalog Number Rld700nxene	1	Each	\$ <u>6,170⁰⁰</u>
2.	Rslogix 5000 Lite Edition English, Catalog Number 9324rld250ene	1	Each	\$ <u>1,650⁰⁰</u>
3.	85-265 Vac Power Supply (5v @ 10 Amp) Catalog Number 1756pa72	1	Each	\$ <u>674³⁵</u>
4.	Controllogix Battery Module Catalog Number 1756-Batm	1	Each	\$ <u>331⁸⁵</u>
5.	10 Slot Controllogix Chassis, Catalog Number 1756-A10	1	Each	\$ <u>452⁴⁰</u>
6.	74-265 Vac Isolated Output 16 Pts (36 Pin), Catalog Number 1756-Oa16i	1	Each	\$ <u>604⁶⁵</u>
7.	Logix5555 Processor With 3.5mbyte Memory, Catalog Number 1756-L55m14	1	Each	\$ <u>7,638⁰⁰</u>
8.	Clx Ethernet/Ip 10/100 Bridge Module - Twisted Pr, Catalog Number 1756-Enbt	1	Each	\$ <u>1,461⁰⁰</u>
9.	Isolated Analog Input-Current/Voltage 6 Pts(20pin), Catalog Number 1756-If6i	1	Each	\$ <u>1,531³⁰</u>
10.	Radcd1 Remote Access Modem Kit Tutorial Cd, Catalog Number 9300	1	Each	\$ <u>106⁰⁰</u>
11.	Remote Access Ethernet Switch, Catalog Number 9300-Rades	1	Each	\$ <u>839⁰⁰</u>
12.	Universal Remote Access Modem Kit, Catalog Number 9300-Radkit	1	Each	\$ <u>501⁰⁰</u>
13.	Flex 24vdc, 32in Sink, Catalog Number 1794-Ib32	1	Each	\$ <u>389⁷⁵</u>
14.	Flex Analog, 12bit, 4out, Catalog Number 1794-Oe4	1	Each	\$ <u>689⁰⁴</u>
15.	Flex Term Base, Screw For 32ch, Catalog Number 1794-Tb32	1	Each	\$ <u>164⁴³</u>
TOTAL				\$ <u>33,093⁷⁸</u>

Discount (%) off of catalog list price for Software and software support.

Catalog No or Internet web-site. www.ab.com

Discount (%) off of catalog list 0%

Company Name: Borden States Electric

PRICE SHEET

ITEM NO.	DESCRIPTION OF REQUIRED MATERIAL, SERVICE OR CONSTRUCTION	QTY	UNIT	UNIT PRICE
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Discount (%) off of catalog list price for Annual Tech support.

Catalog No or Internet web-site. www.AB.COM

Discount (%) off of catalog list 0%

Discount (%) off of catalog list price for Control Logix System components, electronics, and hardware.

Catalog No or Internet web-site. www.AB.COM

Discount (%) off of catalog list 13%

Discount (%) off of catalog list price for all other Rockwell-Allen Bradley products and services not named above.

Catalog No or Internet web-site. www.AB.COM

Discount (%) off of catalog list 13%

* Applicable Tax ____ %

*** State correct jurisdiction to receive sales tax on the Vendor's Bid Offer, form CS-P201 (B) included in this Invitation for Bid document.**

Less prompt payments discount terms of ____ % ____ days/ or Net 30 days. (To apply after receipt and acceptance of an itemized monthly statement.) For bid evaluation purposes, the City cannot utilize pricing discounts based upon payments being made in less than 30 days from receipt of statement.

Ordering and Invoice Instructions

In order to facilitate internal control and accounting, each City Department will order and must be invoiced separately. Monthly invoices must be segregated by City Department number and mailed or delivered directly to the City Customer Department. For most materials, there will be between three - (3) and six - (6) ordering departments. At the time an order is placed, the contractor must obtain the ordering department's cost center numbers for billing purposes. The use of the department's cost center numbers will be in addition to the purchase order number. Once a month, the contractor shall submit a consolidated statement which shall itemize the invoice numbers, invoice date, invoice amounts, and the total amount billed to Accounting. Discount offering will be based upon days from receipt of the consolidated monthly statement. Invoice(s) shall not show previous balances.