

Staff Summary Report



Council Meeting Date: 05-15-2008

Agenda Item Number: _____

SUBJECT: Request to award one-year contracts with four, one-year renewal options to Chematrix, LLC, Lakepointe Environmental Group, Inc., and Siemens Water Technologies Corporation for the purchase of chemicals by the Water Utilities Department to control odor in wastewater.

DOCUMENT NAME: 20080515fst08 **PURCHASES (1004-01)**

SUPPORTING DOCS: Yes

COMMENTS: (IFB #08-154) Total cost for these contracts shall not exceed \$100,000 during the initial contract period.

PREPARED BY: Ted Stallings, CPPB, Procurement Officer, 480-350-8617

REVIEWED BY: Michael Greene, CPM, Central Services Administrator, 480-350-8516
Don Hawkes, Water Utilities Manager, 480-350-2660
Glenda Nichols, Plant Team Leader, 480-350-2681
John Mann, Transmission and Collection Administrator, 480-350-2626
Miyong Kim, Planning and Research Analyst, 480-350-8358

LEGAL REVIEW AS TO CONTRACT FORM ONLY: N/A

FISCAL NOTE: Sufficient funds have been appropriated in various cost centers 3034-6310.

RECOMMENDATION: Award the contracts.

ADDITIONAL INFO: Invitation for Bid #08-154 was issued to establish a contract for the purchase of chemicals to control odor in wastewater. Five vendors responded to the Invitation for Bid. Hill Brothers Chemical Company was found to be non-responsive as they did not provide required documentation. Basic Chemical was also found to be non-responsive as the product offered did not meet the pH specifications of the IFB. An evaluation committee comprised of Water Utilities Department and Procurement staff reviewed the remaining responses. The committee's recommendation is to award contracts to Chematrix, LLC, Lakepointe Environmental Group, Inc., and Siemens Water Technologies Corporation.

Vendor's Bid Offer

It is REQUIRED that Bidder COMPLETE, SIGN and SUBMIT the original of this form to the City Procurement Office with the bid response offer. An unsigned "Vendor's Bid Offer", late bid response and/or a materially incomplete response will be considered non-responsive and rejected.

Bidder is to type or legibly write in ink all information required below.

Bidder's Company Name <u>CHEMATRIX, LLC</u>	
Company Mailing Address <u>493 KENNEDY ROAD, SUITE 7, BUFFALO, NY 14227</u>	
Company Street Address <u>493 KENNEDY ROAD, SUITE 7, BUFFALO, NY 14227</u>	
Bid Offeror Contact <u>BRIAN SEIFFERT</u>	Title <u>VICE PRESIDENT</u>
Contact's Phone No. <u>(716) 805-8913</u>	E-mail Address <u>CHEMATRIX@AOL.COM</u>
<u>Bidder's Company Tax Information:</u>	
Arizona Transaction Privilege (Sales) Tax No. <u>Applied For 4/24/08</u>	or
Arizona Use Tax No. _____	
Federal I.D. No. <u>16-1612135</u>	
City & State Where Sales Tax is Paid <u>Albany, NY</u>	<u>(ARIZONA TAX NOT YET KNOWN)</u>

THIS BID IS OFFERED BY

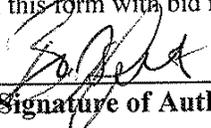
Authorized Bid Offeror (Type or Print in ink) BRIAN J. SEIFFERT

Bid Offeror's Title (Type of Print in ink) VICE PRESIDENT

Date 4/23/2008

REQUIRED SIGNATURE OF AUTHORIZED BID OFFEROR (Must Sign in Ink)

By signing this Bid Offer, Bidder acknowledges acceptance of all terms and conditions contained herein and that prices offered were independently developed without consultation with any other bidder or potential bidder. Failure to sign and return this form with bid response will result in a non-responsive bid response.


Signature of Authorized Bid Offeror

4/23/2008
Date

Bid Questionnaire

Please note that as used in this Questionnaire, "Your" refers to Bidder's company. Please respond to all questions in an orderly manner.

1. What is the address of your facility that will provide the product requested?

CHEMATRIX, LLC 493 KENNEDY ROAD SUITE 7 BUFFALO, NY 14227

2. List three (3) customer references (government and/or large business preferred) for which your firm has provided similar product.

Company	Contact Person	Telephone #
<u>Buffalo Sewer Authority</u>	<u>Robert Stone</u>	<u>(716) 361-0380</u>
<u>Lockport Municipal Plant</u>	<u>Mike Boer</u>	<u>(716) 432-5801</u>
<u>Rochester VanLare Wastewater Plant</u> <u>(MONROE COUNTY)</u>	<u>David Lukas</u>	<u>(585) 753-7533</u>

3. Will your company deliver the chemicals in 48 hours?

Yes No

What is your firm's delivery time for an emergency delivery? 48 HOURS

4. Does your company have all required Federal, State, and local certifications, licenses, and permits required for the operation of the business?

Yes No

5. Does the product bid meet or exceed all required AWWA Standards B-403 (latest editions)?

Yes No

6. Is product proposed of the type and quality suitable for use in waster water treatment?

Yes No

7. Does your company accept all terms and conditions?

Yes No

8. If selected, will your company allow other government agencies to utilize this contract?

Yes No

9. Attach Material Safety Data Sheets for product proposed.

10. If your firm is supplying distribution and storage equipment, please explain distribution method and any requirements or needs from the City.

Both of the quoted products, that is, OCC-8000 and the Chematrix odor eliminator can be fed with a standard "Milton Roy type" pump. Both products are liquid and have the same viscosity as water. There is not a need to ~~keep~~ keep the products mixed.

Please see attached sheet for more specifics.

PRICE SHEET

Company Name Chematrix, LLC

ITEM NO.	DESCRIPTION OF REQUIRED MATERIAL, SERVICE OR CONSTRUCTION	QTY	UNIT	UNIT PRICE	EXTENDED PRICE
1.	Waste Water Odor Controlling Chemical – No Minimum Orders Manufacturer: <u>Chematrix, LLC</u> Product I.D.: <u>Chematrix OCC8000</u>				
	Chemical delivered to Carver and Rural Lift Station	1	Gal	\$ <u>7.00</u>	\$ <u>7.00</u>
		1000	Gal	\$ <u>7.00</u>	\$ <u>7,000</u>
	Rental of turn key distribution and storage system at Carver and Rural Lift Station.	1	Week	\$ <u>10</u>	\$ <u>10</u>
	Chemical delivered to Kyrene Reclamation Plant.	1	Gal	\$ <u>7.00</u>	\$ <u>7.00</u>
		1000	Gal	\$ <u>7.00</u>	\$ <u>7,700</u>
	Rental of turn key distribution and storage system at Kyrene Reclamation Plant.	1	Week	\$ <u>50.00</u>	\$ <u>50.00</u>
				Total	\$ <u>14,779.00</u>

Should your firm wish to bid multiple waste water odor controlling chemicals please copy this page.

* Applicable Tax 0 %
 - Chematrix accepts procurement credit cards
 - All prices include shipping

* State correct jurisdiction to receive sales tax on the Vendor's Bid Offer, Form 201-B (IFB) included in this Invitation for Bid document.

Less prompt payments discount terms of 2 % 15 days/ or Net 30 days. (To apply after receipt and acceptance of an itemized monthly statement.) For bid evaluation purposes, the City cannot utilize pricing discounts based upon payments being made in less than 30 days from receipt of statement.

Vendor's Bid Offer

It is REQUIRED that Bidder COMPLETE, SIGN and SUBMIT the original of this form to the City Procurement Office with the bid response offer. An unsigned "Vendor's Bid Offer", late bid response and/or a materially incomplete response will be considered non-responsive and rejected.

Bidder is to type or legibly write in ink all information required below.

Bidder's Company Name	<u>LAKEPOINTE ENVIRONMENTAL GROUP, INC.</u>		
Company Mailing Address	<u>5001 SW ORCHID BAY DRIVE</u>		
Company Street Address	<u>PALM CITY, FLORIDA 34990</u>		
Bid Offeror Contact	<u>JACK SERAFIN</u>	Title	<u>PRESIDENT</u>
Contact's Phone No.	<u>772 287 7698</u>	E-mail Address	<u>JSERAFIN@byogon.com</u>
<u>Bidder's Company Tax Information:</u>			
Arizona Transaction Privilege (Sales) Tax No.	<u>PENDING</u>	or	
Arizona Use Tax No.	<u>PENDING</u>		
Federal I.D. No.	<u>73-138 98 73</u>		
City & State Where Sales Tax is Paid	<u>PALM CITY, FL</u>		
	<u>(THIS COMMODITY IS A NON TAXABLE ITEM IN FL+AL</u>		

THIS BID IS OFFERED BY

Authorized Bid Offeror (Type or Print in ink) JACOB R. "JACK" SERAFIN

Bid Offeror's Title (Type of Print in ink) PRESIDENT

Date 4/27/08

REQUIRED SIGNATURE OF AUTHORIZED BID OFFEROR (Must Sign in Ink)

By signing this Bid Offer, Bidder acknowledges acceptance of all terms and conditions contained herein and that prices offered were independently developed without consultation with any other bidder or potential bidder. Failure to sign and return this form with bid response will result in a non-responsive bid response.

Jacob R. Serafin
Signature of Authorized/Bid Offeror

4/27/08
Date

Bid Questionnaire

Please note that as used in this Questionnaire, "Your" refers to Bidder's company. Please respond to all questions in an orderly manner.

1. What is the address of your facility that will provide the product requested?
5001 SW ORCHID BAY DRIVE, PALM CITY, FLORIDA. PRODUCT
MANUFACTURED & SHIPPED FROM EASTWINKLER DRIVE, KERMIT, TEXAS
PENDING CONTRACTUAL AGREEMENT AT TEMPE BASED FIRM WILL SERVICE
THIS CLIENT.
2. List three (3) customer references (government and/or large business preferred) for which your firm has provided similar product.

Company	Contact Person	Telephone #
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ATTACHED

3. Will your company deliver the chemicals in 48 hours?

Yes No

What is your firm's delivery time for an emergency delivery? 24 HOURS

4. Does your company have all required Federal, State, and local certifications, licenses, and permits required for the operation of the business?

Yes No

(ARIZONA CERTIFICATIONS ARE PENDING)

5. Does the product bid meet or exceed all required AWWA Standards B-403 (latest editions)?

Yes No

6. Is product proposed of the type and quality suitable for use in waster water treatment?

Yes No

7. Does your company accept all terms and conditions?

Yes No

8. If selected, will your company allow other government agencies to utilize this contract?

Yes No

9. Attach Material Safety Data Sheets for product proposed.

10. If your firm is supplying distribution and storage equipment, please explain distribution method and any requirements or needs from the City.

PRODUCT IS DISPENSED THRU PULVERIZER OR STENNER PUMPS, OUR INSTALLATION + APPLICATION ARE "TURNKEY"

THE ONLY REQUIREMENT FROM CITY IS NORMAL HOUSEHOLD CURRENT AND A WORKING KNOWLEDGE OF THE CITY COLLECTION + TREATMENT SYSTEMS

PRICE SHEET

Company Name LAKEPOINTE ENVIRONMENTAL GROUP, INC

ITEM NO.	DESCRIPTION OF REQUIRED MATERIAL, SERVICE OR CONSTRUCTION	QTY	UNIT	UNIT PRICE	EXTENDED PRICE
1.	Waste Water Odor Controlling Chemical – No Minimum Orders Manufacturer: <u>BYOGON</u> Product I.D.: <u>PA-109</u>				
	Chemical delivered to Carver and Rural Lift Station	1	Gal	\$ <u>95.95</u>	\$ _____
		1000	Gal	\$ _____	\$ _____
	Rental of turn key distribution and storage system at Carver and Rural Lift Station.	1	Week	\$ <u>N/A</u>	\$ _____
	Chemical delivered to Kyrene Reclamation Plant.	1	Gal	\$ <u>95.95</u>	\$ _____
		1000	Gal	\$ _____	\$ _____
	Rental of turn key distribution and storage system at Kyrene Reclamation Plant.	1	Week	\$ <u>N/A</u>	\$ _____
				Total	\$ _____

Should your firm wish to bid multiple waste water odor controlling chemicals please copy this page.

TOTAL PRODUCT AND SERVICE FOR THIS BID ARE 985.5 GALLONS PER YEAR AT A TOTAL COST OF \$94,358.73

* Applicable Tax _____ %

* State correct jurisdiction to receive sales tax on the Vendor's Bid Offer, Form 201-B (IFB) included in this Invitation for Bid document.

Less prompt payments discount terms of 1 % 15 days/ or Net 30 days. (To apply after receipt and acceptance of an itemized monthly statement.) For bid evaluation purposes, the City cannot utilize pricing discounts based upon payments being made in less than 30 days from receipt of statement.

Vendor's Bid Offer

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Bidder is to type or legibly write in ink all information required below.

Bidder's Company Name	<u>SIEMENS WATER TECHNOLOGIES CORP.</u>		
Company Mailing Address	<u>2650 TALLEVAST ROAD, SARASOTA, FL 34243</u>		
Company Street Address	<u>SAME AS ABOVE</u>		
Bid Offeror Contact	<u>DOUG DAVIS</u>	Title	<u>DIRECTOR FSOC SALES</u>
Contact's Phone No.	<u>941-355-2971</u>	E-mail Address	<u>DOUGLAS.S.DAVIS@SIEMENS.COM</u>
Bidder's Company Tax Information:			
Arizona Transaction Privilege (Sales) Tax No.	<u>176971-78-001</u>	or	
Arizona Use Tax No.	_____		
Federal I.D. No.	<u>04-3063901</u>		
City & State Where Sales Tax is Paid	<u>PHOENIX</u>		<u>AZ</u>

THIS BID IS OFFERED BY

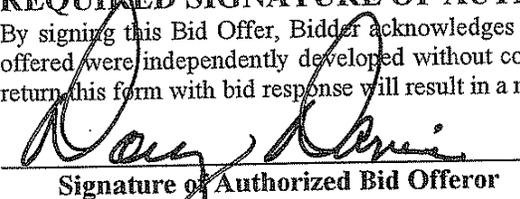
Authorized Bid Offeror (Type or Print in ink) DOUG DAVIS

Bid Offeror's Title (Type of Print in ink) DIRECTOR FSOC SALES

Date 4/25/08

REQUIRED SIGNATURE OF AUTHORIZED BID OFFEROR (Must Sign in Ink)

By signing this Bid Offer, Bidder acknowledges acceptance of all terms and conditions contained herein and that prices offered were independently developed without consultation with any other bidder or potential bidder. Failure to sign and return this form with bid response will result in a non-responsive bid response.


Signature of Authorized Bid Offeror

4/25/08
Date

Form 201-B (IFB)
(H:/IFB 3-2002)

Bid Questionnaire

Please note that as used in this Questionnaire, "Your" refers to Bidder's company. Please respond to all questions in an orderly manner.

1. What is the address of your facility that will provide the product requested?

28071 DIAZ ROAD, SUITE A

TEMECULA, CA 92590

2. List three (3) customer references (government and/or large business preferred) for which your firm has provided similar product.

Company

Contact Person

Telephone #

SEE ATTACHED

3. Will your company deliver the chemicals in 48 hours?

Yes X No _____

What is your firm's delivery time for an emergency delivery? 24 HOURS

4. Does your company have all required Federal, State, and local certifications, licenses, and permits required for the operation of the business?

Yes X No _____

5. Does the product bid meet or exceed all required AWWA Standards B-403 (latest editions)?

Yes _____ No _____ N/A

6. Is product proposed of the type and quality suitable for use in waster water treatment?

Yes X No _____

7. Does your company accept all terms and conditions?

Yes X No _____

8. If selected, will your company allow other government agencies to utilize this contract?

Yes X No _____

Bid Questionnaire

Please note that as used in this Questionnaire, "Your" refers to Bidder's company. Please respond to all questions in an orderly manner.

1. What is the address of your facility that will provide the product requested?

28071 DIAZ ROAD, SUITE A

TEMECULA, CA 92590

2. List three (3) customer references (government and/or large business preferred) for which your firm has provided similar product.

Company

Contact Person

Telephone #

SEE ATTACHED

3. Will your company deliver the chemicals in 48 hours?

Yes No

What is your firm's delivery time for an emergency delivery? 24 HOURS

4. Does your company have all required Federal, State, and local certifications, licenses, and permits required for the operation of the business?

Yes No

5. Does the product bid meet or exceed all required AWWA Standards B-403 (latest editions)?

Yes No N/A

6. Is product proposed of the type and quality suitable for use in waster water treatment?

Yes No

7. Does your company accept all terms and conditions?

Yes No

8. If selected, will your company allow other government agencies to utilize this contract?

Yes No

PRICE SHEET

Company Name SIEMENS WATER TECHNOLOGIES CORP.

ITEM NO.	DESCRIPTION OF REQUIRED MATERIAL, SERVICE OR CONSTRUCTION	QTY	UNIT	UNIT PRICE	EXTENDED PRICE
1.	Waste Water Odor Controlling Chemical – No Minimum Orders Manufacturer: <u>SIEMENS WATER TECHNOLOGIES CORP.</u> Product I.D.: <u>BIOXIDE®</u>				
	Chemical delivered to Carver and Rural Lift Station	1	Gal	\$ <u>2.28</u>	\$ <u>2.28</u>
		1000	Gal	\$ <u>2.28</u>	\$ <u>2,280.00</u>
	*NOTE: \$1.98/GALLON FOR 3800 GALLON LOADS				
	Rental of turn key distribution and storage system at Carver and Rural Lift Station.	1	Week	\$ <u>0.00</u>	\$ <u>0.00</u>
	Chemical delivered to Kyrene Reclamation Plant.	1	Gal	\$ <u>N/A</u>	\$ <u>N/A</u>
		1000	Gal	\$ <u>N/A</u>	\$ <u>N/A</u>
	Rental of turn key distribution and storage system at Kyrene Reclamation Plant.	1	Week	\$ <u>N/A</u>	\$ <u>N/A</u>
				Total	\$ <u>2,282.28</u>

Should your firm wish to bid multiple waste water odor controlling chemicals please copy this page.

* Applicable Tax 8.1 %

* State correct jurisdiction to receive sales tax on the Vendor's Bid Offer, Form 201-B (IFB) included in this Invitation for Bid document.

* Less prompt payments discount terms of ___ % ___ days/ or Net 30 days. (To apply after receipt and acceptance of an itemized monthly statement.) For bid evaluation purposes, the City cannot utilize pricing discounts based upon payments being made in less than 30 days from receipt of statement.